

### TOWN OF EDGARTOWN, Date: September 29, 2023 **Community Preservation Committee** 70 Main Street, P.O. Box 5158 Edgartown, MA 02539 508-627-6180

### APPLICATION AND APPLICANT INFORMATION FORM

AMOUNT REQUESTED \$ 231,910
Purpose (please check each that apply):
Open Space/ Recreation Affordable Housing Historic Preservation
Sponsor Name: <u>Island Housing Trust</u>
Mailing Address: P.O. Box 779 West Tisbury, MA 02575
Physical Address: 21 Mechanic Street Vineyard Haven, MA 02568
Telephone: <u>508-693-1117 x</u> E-Mail: <u>pjordi@ihtmv.org</u>
Summary of Proposal:
Describe Project: (attaching maps and any descriptive materials)
In collaboration with the MV Public School (MVYPS) and the MV Public Charter School (MVPCS), Island Housing Trust's (IHT) is requesting \$231,910 in Edgartown CPA funding to create much needed workforce housing for Martha's Vineyard public school employees and their families. The project, located at 48 Old Courthouse Road in West Tisbury, will create a neighborhood of 8 one- and two-bedroom rental apartments serving households up to 100% AMI. The total funding request from all six island towns is \$1.4 million towards a total estimated project cost of \$4,519,710.  List Sponsors (including, if applicable, governing Boards, Trustees, Directors, Management, etc. Martha's Vineyard Public Schools, Martha's Vineyard Public Charter School
Supporting Town Committee(s) ("NA" if none) <u>Edgartown Affordable Housing Committee</u> Submitter or Project Director:
Name Philippe Jordi Telephone# (508) 693-1117x1
E-Mail <u>pjordi@ihtmv.</u> Org
Please address the following topic(attach to this form):  1. Detailed project description, specific objectives for the project and Sponsor's experience in similar projects

- 2. How does this project accomplish the goals of the CPA?
- 3. How does this project impact Edgartown's citizens and address current need? What is the estimated or target number of people this project will benefit/effect? How will you measure the success of this project.
- 4. Projected Action Plan and Timeline including major steps needed to complete the project.
- 5. Provide detailed financial information including the following, as applicable:
- \* Initial Capital budget and proposed schedule of CPC disbursement of funds, should application be accepted;
  - \* Other revenue sources including private/public funds or in-kind contributions;
  - \* Annual revenue and operating costs, once the project is operational;
  - \* Annual cost to the town, once the project is operational;

- \* What are the key assumptions in the budget? What are the risks?
- \* Financial sustainability how will the continuation of the project be secured after the grant?
- 6. Are there any legal ramifications and/or impediments to this project?
- 7. Do you have the authorization of the property owner? What permits/orders/licenses will be required from which Town, Regional or Federal Agencies?

### **Project Narrative**

1. Detailed project description, specific objectives for the project and Sponsor's experience in similar projects.

IHT is proposing to build 4 one-bedroom and 4 two-bedroom apartments on land donated to IHT for the purpose of providing housing for public school employees on Martha's Vineyard. With the support of both the MVPCS (see attached letters of support), IHT is currently in the planning and design process with an architectural and engineering team to build a neighborhood of 4 duplexes consisting of 8 rental apartments that complement the existing neighborhood and provide livable, energy efficient, workforce rental housing opportunities for school employees. Once constructed, the Island Housing Trust will contract with the Dukes County Regional Housing Authority (DCRHA) to provide rental and property management services.

The site at 48 Old Courthouse Road, a scenic Road in West Tisbury, sits within beautiful woods conveniently off of State Road. The site is near several schools such as the West Tisbury School and the MV Regional Hight School. It is under West Tisbury Rural Zoning District (RU).

The project site is 3-acres, with a 0.8-acre portion of the property ground leased to a homeowner and a 2.2-acre buildable area for IHT to build the 8 rentals for public school employees island-wide. The site will be served by well water and on-site septic system. Plans are for four one-bedroom and four two-bedroom units.

The buildings will be designed to be energy efficient, sustainable, all-electric and oriented to maximize solar generation. The site will be 100% visitable with connecting paths between units and a common outdoor area. Each unit will have laundry and storage.

IHT is requesting \$231,910 in Edgartown CPA funding as part of a total request of \$1.4 million to all 6 island towns, to help pay for the construction of these rental apartments serving public school employees island-wide. In exchange for the grant funding, preference to an Edgartown school employee will be given to one of the 8 apartments earning 100% or less of the area median income and preference for 5 of the 8 apartments will be given to public school employees island-wide earning 100% or less of the area median income.

IHT has developed 157 homes including 74 ownership homes and 83 rentals over the past 18 years including Halcyon Way in West Tisbury (one duplex rental), Takemmy Path in Tisbury (3 ownership), 148 Edgartown-Vineyard Haven Road in Oak Bluffs (3 ownership), 150 State Road in Tisbury (4 ownership), Eliakims Way in West Tisbury (8 ownership), Lamberts Cove in Tisbury (4 ownership), Lake Street in Tisbury (6 ownership), Harpoon Lane in West Tisbury (2 ownership), Sepiessa in West Tisbury (3 rental units), 14 Village Court in Tisbury (6 rental units), Water Street in Vineyard Haven (6 rental units), Hanover House in Tisbury (15 rentals), Perlman House in Tisbury (7 rentals), Greenwood Avenue in Tisbury (6 ownership) and Daggett Avenue in Tisbury (3 ownership), Old Court House Road in West Tisbury (2 rentals), and most recently Kuehn's Way in Tisbury (20 rentals). See IHT website at <a href="https://www.ihtmv.org">www.ihtmv.org</a>

IHT currently has an additional 147 homes under development including 18 ownership and 137 rentals totaling \$92 million in total development costs, including Meshacket Commons in Edgartown (36 rentals and 4 ownership), Southern Tier in Oak Bluffs (60 rentals), Aquinnah Town Center in Aquinnah (4 rentals), Page 3 of 6

401 State Road in West Tisbury (9 rentals), Cat Hollow in Tisbury (8 ownership), Red Arrow Road (4 ownership), and 48 Old Court House Road in West Tisbury (8 rental).

### 2. How does this project accomplish the goals of the CPA?

The Community Preservation Act is intended to address Open Space/Recreation, Historic Preservation, and Affordable Housing. The 48 Old Courthouse Road project addresses the goal of adding to a pool of the permanently affordable rental workforce housing for public school employees island wide. The 48 Old Courthouse Road project achieves this goal by designing and building 8 rental apartments in 4 duplex buildings. Unlike most communities in Massachusetts, there is a very limited amount of multi-family housing on Martha's Vineyard. Teachers and other school employees are finding it incredibly hard to afford permanent year-round housing, making it tremendously difficult for public schools island-wide to attract and retain employees.

3. How does this project impact Edgartown's citizens and address current need? What is the estimated or target number of people this project will benefit/effect? How will you measure the success of this project.

The project will provide workforce housing for 8 public school employee households island-wide. In exchange for the grant funding, preference for one rental apartment will be given to Edgartown public school employees.

The school system is one of the three largest employers on the island. The MVYPS reports there are 568 school employees and the MV Charter School has approximately 83 employees. In a survey of approximately 120 MVYPS employees island-wide, the average salary for all employees is approximately \$60,000 with a range of 30% to 150% AMI. Approximately 35% of the households surveyed are one-person, 40% are two-person, and 25% are three-person.

Unlike most communities in Massachusetts, there is a very limited number of multi-family rental housing units on Martha's Vineyard. Only 1.5% of the Island's total housing stock (11,604 units) consists of larger multifamily rental buildings of more than 5 units. There is a substantial demand for affordable rental units. The creation of 8 permanently affordable rental apartments at 48 Old Courthouse Road in West Tisbury will help address the significant need for permanent homes for families working in the public school system on Martha's Vineyard.

The need for affordable rental housing island-wide has been well documented. The Martha's Vineyard Housing Needs Assessment updated in 2020, recommends the creation of 50 units of affordable community housing per year, with 20% for affordable homeownership and 80% for year-round rental housing serving those earning 60% or less of the area median income - our most vulnerable population. The DCRHA has certified 296 households on their rental housing waitlist island-wide.

The success of this project will be evident when the apartments at 48 Old Courthouse Road are providing workforce housing for residents earning 100% less of the area median income, including Edgartown public school employees.

### 4. Projected Action Plan and Timeline including major steps needed to complete the project.

The 48 Old Courthouse property was donated to IHT specifically to build affordable workforce housing for the Island's public school employees. In December 2022, IHT acquired the property. In August 2023, IHT hired an architectural and engineering team to start conceptual design in October 2023. Permitting will take place in the fall of 2023 with permits secured by end of the year. Design Development and Construction Documents will take place from November 2023 to February 2024. Contractor bidding will occur in March 2024, with construction start in May 2024 and construction completion in May 2025. An agreement will be entered into with the DCRHA for property and rental management services prior to the

apartments being occupied by income-qualified tenants in the summer of 2025.

### 5. Provide <u>detailed</u> financial information including the following, as applicable: \* Initial Capital budget and proposed schedule of CPC disbursement of funds

Initial Capital budget (see attached) and proposed schedule of CPC disbursement of funds, should application be accepted.

The estimated project costs of the 8 rental apartments at 48 Old Courthouse apartments is \$4,519,710.

Sources of private and public funds are:

- \$123,690 from the Town of Tisbury CPC
- \$21,280 from the Town of Aguinnah CPC
- \$74,200 from the Town of Chilmark CPC
- \$798,840 from the West Tisbury CPC
- \$150,080 from the Oak Bluffs CPC
- \$1,614,710 in Permanent Debt
- \$1,345,000 in Island Housing Trust
- \$160,000 in CLC and MassSave Rebates

CPC disbursement of funds is not anticipated to be drawn down until the construction phase of the project scheduled from May 2024 to May 2025.

### Financial substantiality – how will the continuation of the project be secured after the grant?

Once the 48 Old Courthouse apartments are built IHT will enter into a management agreement with the DCRHA to income qualify, lease-up, and provide property management services for the 4 one-bedroom and 4 two-bedroom apartments. The annual income from the rents will pay for the property's annual operating expenses including rental and property management services, maintenance, property insurance and taxes, common utilities, and capital reserves, as well as debt service for the bank loan.

### Annual cost to the town, once the project is operational?

There are no costs to the town once the project is operational.

### What are the key assumptions in the budget? What are the risks?

The key assumptions in IHT's budget for the 48 Old Courthouse Road rental apartments include securing \$1,400,000 in CPC grant funding from all 6 island towns. Without financial support from all 6 towns for this island-wide project to provide housing for public school employees, the project will not be possible.

### 6. Are there any legal ramifications and/or impediments to this project?

Island Housing Trust is proposing to offer an ongoing preference to public school employees earning 100% or less of the AM for the 8 rentals at 48 Old Court House Road.

Attached and below is a fair housing analysis conducted by Henry Korman a leading fair housing attorney with the law firm of Klein Horning in Boston who concluded that they *did not identify a substantial discriminatory effect that would diminish housing opportunity based on race and color, in violation of Title VIII and Chapter 151B. The de minimus disparities between MVPS (and MV Hospital) employees and the Dukes County population are likely to be mitigated by the income restrictions affecting a majority of project dwelling units. If anything, it appears that the effect of limiting occupancy to the MVYPS (and MV Hospital) workforce is to promote, rather than to diminish racial diversity in permanent rental housing on Page 5 of 6* 

the Island.

The predominance of women in the MVYPS (and Hospital) workforce(s) suggest that the proposed occupancy limitation will have a substantial exclusionary impact based on gender. However, that impact is justified by important and legitimate public policies and business considerations placing a high priority on the need to secure permanent, year-round, stable, affordable housing for essential (health and) educational personnel on the Island. Although that justification is enough without more, you might consider some of the mitigating measures discussed in the memo that may serve to reduce any discriminatory effect, however small.

The mitigating measures that we plan to use with the MVPS is a fair and open marketing and selection process for public school employees, modeled on marketing and selection plans implemented by the DCRHA for other IHT rental properties.

7. Do you have the authorization of the property owner? What permits/ orders/ licenses will be required from which Town, Regional or Federal Agencies?

IHT owns the property. IHT will obtain permits through the West Tisbury Planning Board Multi-Family zoning and concurrence with MV Commission's Water Quality Policy.



# School Employee Housing 48 Old Courthouse, West Tisbury

Summer '25 Occupancy | 8 rental homes

## **\$4.8M TOTAL**

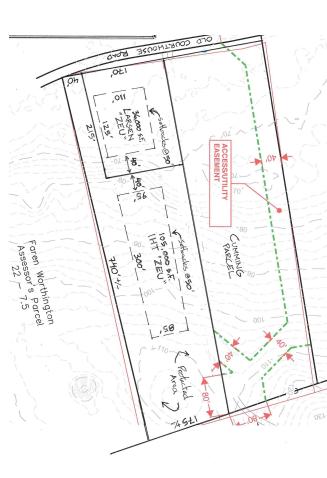
\$1.9M PERMANENT MORTGAGE \$1.5M IHT GRANTS

\$1.4M CPA/HTF GRANTS:

-Aquinnah: \$21,280k -Chilmark: \$74,200k -West Tisbury: \$798,840k

-Edgartown: **\$231,910k** -Oak Bluffs: **\$150,080k** 

-Tisbury: \$123,690k



September 23, 2023 UPDATE	2021	2022	2023	2024	2025
	1st QTR. 2ND QTR. 3RD QTR. 4TH QTR.	1st QTR.   2ND QTR.   3RD QTR.   4TH QTR.   1st QTR.   2ND QTR.   3RD QTR.   4TH QTR.   1st QTR.   2ND QTR.   3I	1st QTR. 2ND QTR. 3RD QTR. 4TH QTR.	RD QTR. 4TH QTR.   1st QTR.   2ND QTR.   3RD QTR.   4TH QTR.   1st QTR.   2ND QTR.   3RD QTR.   4TH QTR	1st QTR. 2ND QTR. 3RD QTR. 4TH QTR.
48 Old Courthouse Road, WT (8 Rentals)					
Assess and Acquire (Purchase or win RFP)					
Enlist Partner/Proj. Dev. Team					
Schematic Design & Engineering					
Permitting (BOH, PB, ZBA, MVC etc.)					
Fundraising & Financing					
Construction Design & VE (B.Permit Drwngs)					
Contractor Selection					
Construction					
Management Agrmt					
Marketing, Tenant/Buyer Select + Occupancy					
Post-Occupancy and Warranty Issues					

TOWN OF CHILMARK
Housing Committee
Chilmark Town Hall
401 Middle Road
P.O. Box 119
Chilmark, MA 02535

September 20, 2023

Community Preservation Committee Chilmark Town Hall 401 Middle Road Chilmark, MA 02535

Re: CPC Funding Request –Veteran's Supportive Housing, 55+ Housing, and School Employee Housing

Honorable Committee Members:

This letter is to express our strong support of Island Housing Trust's applications for Community Preservation Act funding totaling \$169,600 for three island-wide Housing Initiatives:

- Veteran's supportive housing at Bellevue Avenue in Oak Bluffs providing twelve one-bedroom units to support the island's Veteran population-\$53,000
- School employee housing 48 Old Courthouse Road in West Tisbury to provide 8 critically needed affordable apartments to support the island's educational employees-\$74,200
- Over 55 housing at 401 State Road in West Tisbury to provide affordable age-in-place apartments-\$42,400

Island Housing Trust is committed to expanding affordable housing opportunities and we are excited to join them in making these projects, which benefit islandwide residents, a success.

Please contact me with any questions.

On behalf of the Committee,

DocuSigned by:

B8E69C8179004E8...



### **TOWN OF EDGARTOWN**

### Edgartown Affordable Housing Committee FAX:

70 Main St. PO BOX 1065 Edgartown, Massachusetts 02539 (508) 627-6178 FAX: (508) 627-6123 E-MAIL: affordable@edgartown-ma.us

TELEPHONE:

Chairman: Mark Hess Vice-Chairman: Jason Mazar-Kelly Cornelius Moriarty, Christine White, Melissa Vincent, Maria Ventura, Casey O'Connor

September 20, 2023

Edgartown Community Preservation Committee Edgartown Town Hall 70 Main Street Edgartown, MA 02539

**Reference**: CPC Funding Request – Veteran's Supportive Housing, 55+ Housing, and School Employee Housing

Honorable Community Preservation Committee Members:

On behalf and with the full support of Edgartown Affordable Housing Committee, this letter is to express our strong support of Island Housing Trust applications for Community Preservation Act funding totaling \$530,080 for the following projects.

Three Island-Wide Housing Initiatives:

- 1. Veterans Supportive Housing at Bellevue Avenue in Oak Bluffs providing 12 one-bedroom rentals to support the Island's Veteran population request of \$165,650.
- 2. School Employee Housing at 48 Old Courthouse Road in West Tisbury to provide eight (8) critically needed rentals to support the Island's School Employees request of \$231,910.
- 3. Over 55 housing at 401 State Road in West Tisbury to provide affordable Age-In-Place Rentals request of \$132,520.

Island Housing Trust is committed to expanding affordable housing opportunities and Edgartown Affordable Housing Committee are excited to join them in making these projects a success.

Please contact me with any questions.

Sincerely

Mark Hess Chairman

Edgartown Affordable Housing Committee

### TOWN OF TISBURY Affordable Housing Committee P.O. Box 1239 Vineyard Haven, MA 02568

September 15, 2023

Community Preservation Committee Tisbury Town Hall 51 Spring Street Vineyard Haven, MA 02568

**Re**: CPC Funding Request –Veterans Supportive Housing, 55+ Housing, and School Employee Housing

Honorable Committee Members:

On Monday September 19, 2023, The Tisbury Affordable Housing Committee voted unanimously to strongly support the Island Housing Trust's applications to the Community Preservation Act funding totaling of \$282,720 for the following three projects:

Three Island-Wide Housing Initiatives:

- Veterans supportive housing at Bellevue Avenue in Oak Bluffs providing 12 one-bedroom units to support the Island's Veteran population. Request of \$88,350.
- 2. School Employees Housing at 48 Old Courthouse Road in West Tisbury to provide eight (8) critically needed affordable apartments to support the Island's Educational Employees .Request of \$123,690.
- 3. Age restricted over 55 housing at 401 State Road in West Tisbury to provide affordable age-in-place apartments. Request of \$70,680.

Island Housing Trust is committed to expanding affordable housing opportunities and the Tisbury Affordable Housing Committee members are excited to join them; in making these beneficial projects to the Island-wide residents a success.

Please contact me with any questions.

On behalf of the Tisbury Affordable Housing Committee,

DocuSigned by:

| Victor Lapacua V<del>icton</del>Gopoecio, Chairman



### **Aquinnah Community Preservation Committee**

955 STATE ROAD AQUINNAH, MASS 02535 TEL: 508-645-2300

9/27/23

Dear friends at IHT,

On behalf of the Aquinnah CPC, we look forward to seriously considering your request for our share of Island-wide funding support for the three vital affordable housing efforts you are currently embarking on: veteran's support housing, school employee housing, and elder-focused housing.

Based on extensive experience with the Aquinnah CPC's priorities, I expect strong support from the CPC membership as well as from Town Meeting voters for all three requests.

As the "little guy" on the Island, Aquinnah understands clearly the value of Island-wide CPA efforts, and has consistently voted in favor of those at each opportunity. We have also benefited mightily ourselves from CPA support from the other Island Towns. We are firm believers that there is so much more we can do by pooling our energy and our funds towards these efforts that preserve our shared Island community. ...(Say "amen" somebody!)

Let me also add that in terms of the total amount IHT is requesting from Aquinnah, it will not only be a priority, but pragmatically speaking, it is an amount that should be able to fit within our projected funds for the upcoming fiscal year without a problem.

Thanks again for all your efforts on Aquinnah's behalf, as well as for our Island as a

whole. Onward!

Derrill Bazzy

Chair, Aquinnah CPC

Email: <dbazzy@vineyard.net>

Cell: (508)-560-0548



424 State Rd. West Tisbury, MA 02575 \* P: 508-693-9900 \* F: 508-696-9008 \* www.mvpcs.org

September 18, 2023

To Whom It May Concern,

My name is Peter Steedman and I am the Director of the Martha's Vineyard Public Charter Public School. I am writing to you in support of the Island Housing Trust's request for a total of 1.4M in town CPA funding from all six island towns to build 8 rents for school employee housing on Old Court House Road in West Tisbury.

Our school, like other Martha's Vineyard institutions, has struggled to find experienced, certified teaching staff who have a place to live on the Island. Watching some of our best and brightest teachers leave the school due to housing issues has been heartbreaking to see and academically detrimental to the families we serve. The lack of affordable housing is disruptive to their careers as educators, and it forces them to leave a school community that they love. We are also losing families who would be inclined to send their children to our school but must enroll elsewhere in the Commonwealth, or even out of state, due to lack of housing.

We hope that the IHT proposal is a step in the right direction. We hope that the CPA can help fund this initiative

Sincerely,

Peter Steedman, Ed. D.

Director

### Martha's Vineyard Public Schools

Excellence and Equity For All Children Equal Opportunity Employer

RICHARD M. SMITH, ED.D. SUPERINTENDENT

HOPE T. MACLEOD, M.ED., BCBA DIRECTOR OF STUDENT SUPPORT SERVICES

MARK FRIEDMAN SCHOOL BUSINESS ADMINISTRATOR

September 19, 2023

To Whom It May Concern,

On behalf of the Martha's Vineyard Public Schools (MVYPS), it is with great enthusiasm that I offer this letter in support of the Island Housing Trust's (IHT) regional application to all six island towns for a total of \$1.4 million in Community Preservation Act funds. This funding will support a school employee housing project located on Old Court House Road in West Tisbury, MA.

MVYPS has had the great pleasure and experience of working with Philippe Jordi and IHT's staff in their support of our school system for several years. We are in strong agreement regarding the importance of addressing the need for employees housing for school staff.

The Island Housing Trust proposal would leverage IHT's experience developing and managing year-round rental housing with a property donated to IHT in West Tisbury to serve MVYPS and MV Public Charter School employees' housing needs at a range of incomes. Additionally, IHT's proposal allows for their development and ownership of 8 year-round rentals and contract the DCRHA to provide rental property management services. This means that MVYPS is afforded IHT's expertise in ownership and management of the proposed property, while still being offered preference for the 8 rentals.

Of note, Island Housing Trust's proposal for School Employee Housing has been strongly endorsed by the MVYPS All-Island School Committee and MVYPS administration. Thank you for your consideration of IHT's regional application and support of the Martha's Vineyard Public Schools. Please contact me for any further needs or information.

Sincerely,

Richard M. Smith, Ed.D.

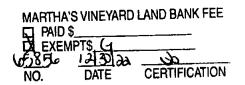
Superintendent

Martha's Vineyard Public Schools

4 Pine Street, Vineyard Haven, MA 02568. Ph: 508-693-2007. Fax: 508-693-3190. Web:http://www.mvyps.org

48 OCR, WT - 8 Rental Units  $_{\mbox{Sep-}23}$  Project Pro Forma w/ 80%, 100%, 120%, 140% rents

In	-	11 '( B					- ·	1.1000	ъ .	Б.
Project Summary Total Units	8	Unit Break Dow No. Units	n Unit Type	Maximum Incomes	# BR	GSF	Rent Monthly**		Rent minus	Rent Annual Tota
Total Offits	٥	1	1BDRM @ 80% AMI	\$70,150/\$80/150 1P/2P	# BK	711	\$ 1,592	135	1,457	\$ 17,484
		1		\$80,150/\$90,150 2P/3F			\$ 1,842	162	1,437	\$ 17,464
Total Gross SF of new const	6,936	1		\$91,200/\$104,200 1P/2		771	\$ 2,023	135	1,888	\$ 22,656
Total Globs of Grillow Sollist	0,000	1		\$104,200/\$117,200 2P/			\$ 2,336	162	2,174	\$ 26,088
		1		\$109,400/\$125,000 1P/		711		135	2,326	\$ 27,912
		1		\$125,000/\$140,600 2P			\$ 2,836	162	2,674	
		1	1BDRM @ 140% AMI	\$127,700/\$145,900 1P/:	1	771	\$ 2,898	135	2,763	\$ 33,156
No. Parking spots	12	1	2 BDRM @ 140% AM	\$145,900/\$164,000 2P/:		993	\$ 3,336	162	3,174	\$ 38,088
Construction time line, months	12	8			12	6936				\$217,632
SOURCES	Status	Total	Per/Unit	1-bedroom @ 80% AMI						
Construction Loan		1,250,000								
Permanent Sources		4 0 4 0 5 4 5	202 222							
Permanent debt		1,840,545	230,068							
Six Town CPA/HTF CLC and MassSave Rebates		1,400,000	175,000							
IHT Private Donations		160,000 1,125,000	20,000 140,625							
IIII Filvate Dollations		4,525,545	565,693	=						
		4,020,040	000,000							
HOEO										
USES Acquisition Cost		0	_							
·		U	-							
Hard Costs		0.400.000	227 522							
New Construction		3,100,000	387,500	447	per sq ft					
Site Work (septic, wells, roads &	parking)	520,200 155,000	65,025		per sq ft					
Contingency Total Hard Costs	5.0%	3,775,200	19,375 <b>471,900</b>		per sq ft per sq ft					
Soft Costs		0,770,200	-	044	per sq it					
Admin/ Clerk of the Works		30,000	3,750							
Construction Interest		20,671	2,584							
Architectural & Engineering		264,264	33,033	7.0%	of hard	costs				
Survey & Permits		22,000	2,750							
Environmental		5,000	625							
Taxes & Insurance		11,000	1,375							
Legal & Title		20,000	2,500							
Marketing	<b>5</b> 0/	15,210	1,901							
Soft Cost Contingency  Total Soft Costs	5%	19,407 <b>407,552</b>	2,426	=						
Total Soit Costs		407,552	50,944							
Subtotal Development Cost		4,182,752	522,844							
Rental Property Reserve		50,000	6,250							
Developer Overhead	4%	146,396	18,300							
Developer Fee	4%	146,396	18,300							
Total Development Cost		4,525,545	565,693	652	per sq ft					
Total Development Gap		1								
OPERATING								_		
Revenue										
Annual Rental Income			\$ 217,632							
Vacancy Allowance	0%		φ 217,032							
Total Income	0 70		\$ 217,632							
Expenses			ψ 211,032							
Operating Expenses	8.500	unit/annum	68,000							
Total Expenses & Taxes	5,000		\$ 68,000							
-			·							
Net Income			\$ 149,632							
Debt Service			\$ 132,424							
Surplus Cash Flow			\$ 17,208							
Debt Coverage	1.15%		0.115							
Interest Rate	6.00%		5.250							
	0 years		30.000							
Debt Service per Month			\$ 10,467							
Debt Supported			\$1,840,545.46							





Bk: 1645 Pg: 449 Doc: DEED Page: 1 of 2 12/30/2022 01:57 PM

### **QUITCLAIM DEED**

Huseby Meadows LLC, a Massachusetts limited liability company, with an address c/o Ament Klauer LLP, 39 Town Hall Square, Falmouth, MA 02540

in consideration paid of ONE AND 00/100 DOLLAR (\$1.00),

grants to **Island Housing Trust Corporation**, a Massachusetts non-profit corporation, with a mailing address of PO Box 779, West Tisbury, MA 02575

with quitclaim covenants

The land excluding the building and improvements thereon situated in the Town of West Tisbury, County of Dukes County and Commonwealth of Massachusetts and being more particularly bounded and described as follows:

Lot 4 on a plan entitled "Plan of Land in West Tisbury, Mass. Surveyed for Argie Humphreys February 5, 1988 Scale 1" = 100' Dean R. Swift Reg'd Land Surveyor Vineyard Haven, Mass." which plan is recorded with the Dukes County Registry of Deeds as West Tisbury Case File No. 373; said Lot 4 consisting of 3.19± acres of land, according to said plan.

We hereby release any and all rights of homestead in the above-described premises.

The conveyance described herein does not constitute the sale or transfer of all or substantially all of the grantor's assets within the Commonwealth of Massachusetts.

For title see Deed recorded with the Dukes County Registry of Deeds in Book 1496, Page 629.

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Executed as a sealed instrument on this <u>30</u> day of December, 2022.

**Huseby Meadows LLC** 

By: William Cumming, Authorized Signatory

STATE OF Mayachusetts

County of <u>Dutes lawy</u>, ss

On this 201 day of December, 2022, before me, the undersigned notary public, personally appeared William Cumming, Authorized Signatory of Huseby Meadows LLC, proven to me through satisfactory evidence of identification, which was

proven to me through satisfactory evidence of identification, which was \_\_\_\_\_\_\_\_, to be the person whose name is signed on the preceding or attached document, and acknowledged to me that he signed it voluntarily for its stated purpose as Authorized Signatory for Huseby Meadows LLC.

CAROLINE R. FLANDERS
Notary Public
Commonwealth of Massachusetts
My Commission Expires
October 26, 2029

Notary Public:

My Commission Expires: