

FY 2022 Edgartown Budget Introduction



Board of Selectmen
Finance Advisory Committee
Edgartown School Committee

November 18, 2020

Agenda



- ✓ COVID Adjustments to FY21
- ✓ FY20 Revenues
- ✓ Historical Revenues
- ✓ Historical Expenditures
- ✓ Personnel
- ✓ Debt
- ✓ Reserves
- ✓ OPEB
- ✓ 5 Year Forecast
- ✓ Capital Programs Committee
- ✓ SWOT
- ✓ Policy Decisions
- ✓ FY22 Schedule & Questions

Budgeting in the Unknown



The COVID-19 pandemic has caused financial uncertainty for the Town, not only in the short term (current fiscal year) but at a minimum the next two fiscal years. Municipalities have planned ahead for a possible 12- to 18-month recession unlike any other. That means planning today for impacted FY2022/23 Budgets

Impact of COVID on FY21 “pivots”

- February 2020 – FY21 STM/ATM budget approved by BOS/FAC
- March 2020 – COVID “Shelter in Place”
- 15 April 2020 – BOS/FAC revenue analysis
- 16 April 2020 – Budget freeze on all non essential spending
- May 2020 – Pivot to a “level services” operating budget
- May 2020 – MA phased reopening released
- June 2020 – Outdoor STM/ATM
- 30 June 2020 – End of FY20

FY21 COVID Budget Adjustments



TA , FAC, and BOS reviewed all budget items for FY2021 with the policy intent of:

- ✓ Preserve free cash for FY22 by deferring capital requests
- ✓ Assume worst case scenario for revenue predictions, however understand that STR tax could end up balancing budget
- ✓ Reduction of the amount raised through tax levy by eliminating any personnel requests and COLA
- ✓ Prevent any Town RIFs or layoffs
- ✓ Freeze spending for FY20 to build up Free Cash through EOY unexpended
- ✓ Support the Edgartown School in the predicted future costs of COVID mitigation

FY21 COVID Budget Adjustments



FY21		FY21 COVID		
\$3,572,967.00	Free Cash	\$3,572,967.00	Free Cash	<i>Difference</i>
\$353,173.43 -	Special Town Meeting	\$211,997.83 -	Special Town Meeting	\$141,175.60
\$2,561,300.00 -	Annual Town Meeting	\$1,494,264.00 -	Annual Town Meeting	\$1,067,036.00
\$0.00 -	Reduce Tax Rate	\$0.00 -	Reduce Tax Rate	
\$658,493.57	Remaining Available	\$1,866,705.17		
\$1,400,000.00	Capital Exl.	\$850,000.00	Capital Exl.	\$550,000.00
\$177,046.00	Override	\$177,046.00	Override	0
\$77,151.00	Ovelay Surp	\$0.00	Overlay Surp	\$77,151.00
\$120,000.00	Water Surp	\$80,000.00	Water Surp	\$40,000.00
\$2,914,473.43	Free Cash	\$1,706,261.83	Free Cash	\$1,208,211.60
\$4,688,670.43		\$2,813,307.83		\$1,875,362.60
\$39,667,015.22	Operating Budget	\$39,325,185.20	Operating Budget	\$341,830.02
\$44,355,685.65		\$42,138,493.03		\$2,217,192.62

- 5 % overall reduction from warrant that was originally presented in February
- 2.44% increase in operating budget from FY20 (originally presented as a 3.33% increase from Feb)
- Same staffing levels as FY20
- \$1.86M in unused free cash for FY22

FY20 Spending Freeze



FY 20 Reversion Report

FOR 2020 13

ACCOUNTS FOR: 0001	GENERAL FUND	ORIGINAL APPROP	TRANFRS/ ADJSTMTS	REVISED BUDGET	YTD EXPENDED	ENCUMBRANCES	AVAILABLE BUDGET	PCT USED
114	MODERATOR	300	0	300	300.00	.00	.00	100.0%
122	SELECTMEN	130,600	0	130,600	99,303.77	.00	31,296.61	76.0%
129	TOWN ADMINISTRATOR	152,406	10,000	162,406	151,003.47	.00	11,402.44	93.0%
131	FINANCE COMM	9,927	0	9,927	8,411.92	.00	1,515.53	84.7%
132	RESERVE FUND	40,000	-6,997	33,003	.00	.00	33,003.39	.0%
135	TOWN ACCOUNTANT	188,457	9,000	197,457	167,705.91	.00	29,751.19	84.9%
138	PROCUREMENT OFFICER	45,597	0	45,597	35,238.72	.00	10,358.08	77.3%
141	ASSESSORS	239,001	0	239,001	235,984.71	.00	3,016.64	98.7%
145	TREASURER	173,943	-1,756	172,187	153,903.01	.00	18,284.03	89.4%
146	COLLECTOR	205,963	0	205,963	203,948.25	.00	2,014.78	99.0%
151	LEGAL	167,500	31,126	198,626	195,716.58	.00	2,909.37	98.5%
152	PERSONNEL BOARD	96,869	0	96,869	90,090.44	.00	6,778.45	93.0%
155	DATA PROCESSING	219,125	8,700	227,825	216,517.86	.00	11,306.67	95.0%
158	TAX TITLE/FORECLOSER	10,000	1,756	11,756	11,756.30	.00	.00	100.0%
161	CLERK	135,505	0	135,505	133,426.37	.00	2,078.20	98.5%
163	ELECTION	17,127	0	17,127	11,354.83	.00	5,772.17	66.3%
171	CONSERVATION	192,561	165	192,726	172,049.89	.00	20,676.45	89.3%
172	PONDS COMMITTEE	2,750	0	2,750	.00	.00	2,750.00	.0%
175	PLANNING BRD	83,307	0	83,307	70,435.10	.00	12,872.02	84.5%
176	BRD OF APPEALS	29,218	0	29,218	28,394.40	.00	824.00	97.2%
179	BY-WAYS	1,100	0	1,100	.00	.00	1,100.00	.0%
190	MISC SELECTMEN	3,000	0	3,000	3,000.00	.00	.00	100.0%
191	AUDIT	73,500	1,230	74,730	55,920.08	.00	18,809.92	74.8%
192	PUBLIC PROP. (MAINT)	153,961	0	153,961	123,006.26	.00	30,954.34	79.9%
195	TOWN REPORTS	9,500	1,475	10,975	10,975.00	.00	.00	100.0%
196	CARE OF TOWN CLOCK	6,000	0	6,000	904.56	.00	5,095.44	15.1%
199	TOWN BUILDING UTILITIES	28,000	0	28,000	24,826.56	.00	3,173.44	88.7%
210	POLICE	3,678,473	0	3,678,473	3,386,610.70	7,843.66	284,018.39	92.3%
220	FIRE	744,634	19,733	764,367	740,712.66	.00	23,654.57	96.9%
230	AMBULANCE	796,148	0	796,148	754,712.10	.00	41,436.05	94.8%
241	BUILDING INSPECTOR	211,453	0	211,453	166,664.08	.00	44,789.33	78.8%
242	INSPECTOR	140,950	0	140,950	106,910.00	.00	34,040.00	75.8%
291	CIVIL DEFENSE	11,000	0	11,000	10,326.87	.00	673.13	93.9%
292	DOG OFFICER	99,717	0	99,717	91,989.31	.00	7,727.65	92.3%
294	TREES	66,300	0	66,300	46,545.75	.00	19,754.25	70.2%
295	HARBORMASTER	605,693	7,000	612,693	499,497.14	.00	113,195.97	81.5%
296	WATERWAYS	423,048	0	423,048	410,845.61	.00	12,202.84	97.1%
297	DREDGE	269,594	0	269,594	267,395.67	.00	2,198.25	99.2%
298	MARINE ADVISORY	2,100	0	2,100	1,505.00	495.00	100.00	95.2%
300	EDUCATION	8,690,524	0	8,690,524	8,612,260.66	.00	78,262.94	99.1%
420	HIGHWAY	1,052,111	0	1,052,111	793,304.51	.00	258,806.82	75.4%
423	SNOW AND ICE	61,100	0	61,100	28,595.19	.00	32,504.81	46.8%
424	STREET LIGHTS	19,000	0	19,000	5,780.04	.00	13,219.96	30.4%
433	TRANSFER STATION	546,418	0	546,418	546,418.36	.00	.00	100.0%

FY20 Spending Freeze



FY 20 Reversion Report

ACCOUNTS FOR: 0001 GENERAL FUND	ORIGINAL APPROP	TRANFRS/ ADJSTMTS	REVISED BUDGET	YTD EXPENDED	ENCUMBRANCES	AVAILABLE BUDGET	PCT USED
440 WASTEWATER	1,242,397	0	1,242,397	1,060,089.59	52,780.00	129,527.88	89.6%
482 AIRPORT	114,900	0	114,900	92,895.84	.00	22,004.16	80.8%
491 CEMETERY	53,069	0	53,069	29,188.75	.00	23,880.25	55.0%
510 BOARD OF HEALTH	321,973	0	321,973	306,813.63	.00	15,159.42	95.3%
541 COUNCIL ON AGING	396,057	0	396,057	345,036.03	954.45	50,066.83	87.4%
543 VETERANS	30,000	8,549	38,549	38,548.63	.00	.00	100.0%
610 GENERAL LIBRARY	926,098	0	926,098	843,574.60	.00	82,523.49	91.1%
650 PARK & RECREATION	451,199	4,610	455,809	409,234.80	1,482.30	45,091.85	90.1%
691 HISTORICAL	44,353	0	44,353	42,707.46	.00	1,645.47	96.3%
692 XMAS DECORATIONS - EXPENSES	36,243	820	37,063	36,312.96	.00	749.54	98.0%
693 PATRIOTIC HOLIDAYS	63,000	0	63,000	51,128.55	.00	11,871.45	81.2%
695 BEAUTIFICATION	25,000	0	25,000	24,416.53	.00	583.47	97.7%
710 DEBT SERVICE - PRINCIPAL ON LT	1,573,111	0	1,573,111	1,573,111.00	.00	.00	100.0%
751 LONG-TERM DEBT PAYMENTS	260,674	0	260,674	260,674.14	.00	.00	100.0%
752 DEBT SERVICE - INTEREST ON NOT	10,000	0	10,000	.00	.00	10,000.00	.0%
820 CHERRY SHEET CHARGES	0	1,548,985	1,548,985	1,267,646.00	.00	281,339.00	81.8%
830 COUNTY TAX	487,157	200,160	687,317	594,121.72	.00	93,195.00	86.4%
840 MVRHS DISTRICT ASSESSMENT	5,136,422	0	5,136,422	5,136,422.26	.00	.00	100.0%
841 MV COMMISSION ASSESSMENT	434,966	0	434,966	434,966.00	.00	.00	100.0%
842 DCRHA ASSESSMENT	109,162	0	109,162	109,162.00	.00	.00	100.0%
843 MV CULTURAL COUNCIL ASSESS	3,500	0	3,500	3,500.00	.00	.00	100.0%
910 EMPLOYEE BENEFITS	5,816,540	-58,506	5,758,034	5,595,663.58	.00	162,370.52	97.2%
945 INSURANCE	430,000	77,982	507,982	507,919.40	.00	63.00	100.0%
990 TRANSFERS OUT TO OTHER FUNDS	870,000	19,800	889,800	889,800.00	.00	.00	100.0%
995 TRANSFER TO/ FROM FUND 0006	359,883	131,850	491,733	491,732.91	.00	.00	100.0%
TOTAL GENERAL FUND	39,029,186	2,015,683	41,044,869	38,818,914.02	63,555.41	2,162,399.45	94.7%

FY 19 = 919,994.97

FY19 vs.FY20 Revenues & COVID



Delta

FY2019					FY2020				
ACCOUNT DESCRIPTION	ESTIM REV	ACTUAL YTD	REMAINING REVENUE	% COLL	ACCOUNT DESCRIPTION	ESTIM REV	ACTUAL YTD	REMAINING REVENUE	% COLL
Total 01 MOTOR VEHICLE EXCISE	850,000	1,126,868.09	276,868	132.6	Total 01 MOTOR VEHICLE EXCISE	850,000	1,321,782.77	471,783	155.5
Total 02 OTHER EXCISE	887,500	1,051,912.58	164,413	118.5	Total 02 OTHER EXCISE	1,032,718	1,556,629.54	523,911	150.7
Total 03 PENALTIES & INTEREST	85,000	141,056.61	56,057	165.9	Total 03 PENALTIES & INTEREST	85,000	159,165.27	74,165	187.3
Total 04 PILOT	28,000	28,446.32	446	101.6	Total 04 PILOT	28,000	31,518.65	3,518	112.6
Total 05 WATER	1,654,509	\$1,680,303			Total 05 WATER	1,705,919	1,754,786.00		
Total 06 SEWER CHARGES	1,520,000	1,959,514.29	439,514	128.9	Total 06 SEWER CHARGES	1,520,000	1,947,468.19	427,468	128.1
Total 09 OTHER CHARGES	150,000	231,008.91	81,009	154.0	Total 09 OTHER CHARGES	150,000	256,676.53	106,677	171.1
Total 10 FEES	700,000	933,412.44	233,412	133.3	Total 10 FEES	700,000	920,360.76	220,361	131.5
Total 11 RENTALS	50,000	112,367.62	62,368	224.7	Total 11 RENTALS	50,000	134,313.97	84,314	268.6
Total 12 SCHOOLS	0	2,728.00	2,728	100.0	Total 12 SCHOOLS	0	3,830.00	3,830	100.0
Total 16 OTHER DEPARTMENTAL	100,000	224,045.27	124,045	224.0	Total 16 OTHER DEPARTMENTAL	100,000	694,176.12	594,176	694.2
Total 17 LICENSES & PERMITS	650,000	881,782.75	231,783	135.7	Total 17 LICENSES & PERMITS	650,000	697,438.56	47,439	107.3
Total 18 SPECIAL ASSESSMENTS	30,000	55,468.60	25,469	184.9	Total 18 SPECIAL ASSESSMENTS	30,000	53,792.59	23,793	179.3
Total 19 FINES & FORFIETS	45,000	66,650.75	21,651	148.1	Total 19 FINES & FORFIETS	45,000	99,601.24	54,601	221.3
Total 20 INVESTMENT INCOME	30,000	213,788.14	183,788	712.6	Total 20 INVESTMENT INCOME	30,000	331,948.97	301,949	1,106.5
Total 22 MISC RECURRING	0	153,598.70	153,599	100.0	Total 22 MISC RECURRING	0	6,469.30	6,469	100.0
Total 23 MISC NON-RECURRING	0	140,543.95	140,544	100.0	Total 23 MISC NON-RECURRING	3,362	145,043.81	141,682	4,314.2
		<u>9,003,496.02</u>					<u>10,115,002</u>		
									<u>1,111,506.25</u>

- Strong July, August, September 2019
- Weak April, May, June 2020 due to COVID
- 12% revenue growth between FY19 & FY20
- STR tax accounted for majority of revenue growth (6%) – probably more considering COVID restrictions
- Utilizing FY19 Hotel excise numbers, FY20 would be +/- \$9.6M in Local Receipts

FY20 vs.FY21 (July - October)



FY2020 October

FY2021 October

Delta

ACCOUNT DESCRIPTION	ESTIM REV	ACTUAL YTD	REMAINING		ACCOUNT DESCRIPTION	ESTIM REV	ACTUAL YTD	REMAININ		
			REVENUE	% COLL				REVENUE	% COLL	
Total 01 MOTOR VEHICLE EXCISE	850,000	253,219.29	596,781	29.8	Total 01 MOTOR VEHICLE EXCISE	850,000	146,901.17	703,099	17.3	-106,318.12
Total 02 OTHER EXCISE	887,500	606,999.20	425,719	58.8	Total 02 OTHER EXCISE	1,032,718	1,704,675.00	671,957	165.1	1,097,675.80
Total 03 PENALTIES & INTEREST	85,000	77,698.81	7,301	91.4	Total 03 PENALTIES & INTEREST	85,000	42,595.31	42,406	50.1	-35,103.50
Total 04 PILOT	28,000	28,544.02	544	101.9	Total 04 PILOT	28,000	26,000.00	2,000	92.9	-2,544.02
Total 05 WATER	1,705,919	171858.88	1,534,061	10.1	Total 05 WATER	1,705,919	137,963.30	1,567,956	8.1	-33,895.58
Total 06 SEWER CHARGES	1,520,000	262,270.53	1,257,729	17.3	Total 06 SEWER CHARGES	1,520,000	205,477.66	1,314,522	13.5	-56,792.87
Total 09 OTHER CHARGES	150,000	111,889.17	38,111	74.6	Total 09 OTHER CHARGES	150,000	57,512.78	92,487	38.3	-54,376.39
Total 10 FEES	700,000	301,030.23	398,970	43.0	Total 10 FEES	700,000	278,535.33	421,466	39.8	-22,494.90
Total 11 RENTALS	50,000	96,600.82	46,601	193.2	Total 11 RENTALS	50,000	76,500.00	26,500	153.0	-20,100.82
Total 12 SCHOOLS	0	880.00	880	100.0	Total 12 SCHOOLS	0	0.00	0	0.0	-880.00
Total 16 OTHER DEPARTMENTAL	100,000	116,794.83	16,795	116.8	Total 16 OTHER DEPARTMENTAL	100,000	103,646.14	3,649	694.2	-13,148.69
Total 17 LICENSES & PERMITS	650,000	194,308.96	455,691	29.9	Total 17 LICENSES & PERMITS	650,000	205,748.25	444,253	31.7	11,439.29
Total 18 SPECIAL ASSESSMENTS	30,000	1,376.93	28,623	4.6	Total 18 SPECIAL ASSESSMENTS	30,000	2,956.95	27,043	9.9	1,580.02
Total 19 FINES & FORFIETS	45,000	65,534.19	20,534	145.6	Total 19 FINES & FORFIETS	45,000	12,890.31	32,112	28.6	-52,643.88
Total 20 INVESTMENT INCOME	30,000	152,879.46	122,879	509.6	Total 20 INVESTMENT INCOME	30,000	24,227.92	5,772	80.8	-128,651.54
Total 22 MISC RECURRING	0	0.00	0	0.0	Total 22 MISC RECURRING	0	0.00	0	0.0	0.00
Total 23 MISC NON-RECURRING	0	<u>27,384.15</u>	24,022	100.0	Total 23 MISC NON-RECURRING	3,362	<u>1,241.75</u>	2,120	36.9	<u>-26,142.40</u>
		2,469,269.47					3,026,871.87			557,602.40

➤ Weak July, August, September, and October 2020

➤ Utilizing FY20 Hotel Excise numbers, FY21 would be **-\$1,086,073.40** in Local Receipts

➤ Lack of STR historical data makes forecasting very difficult

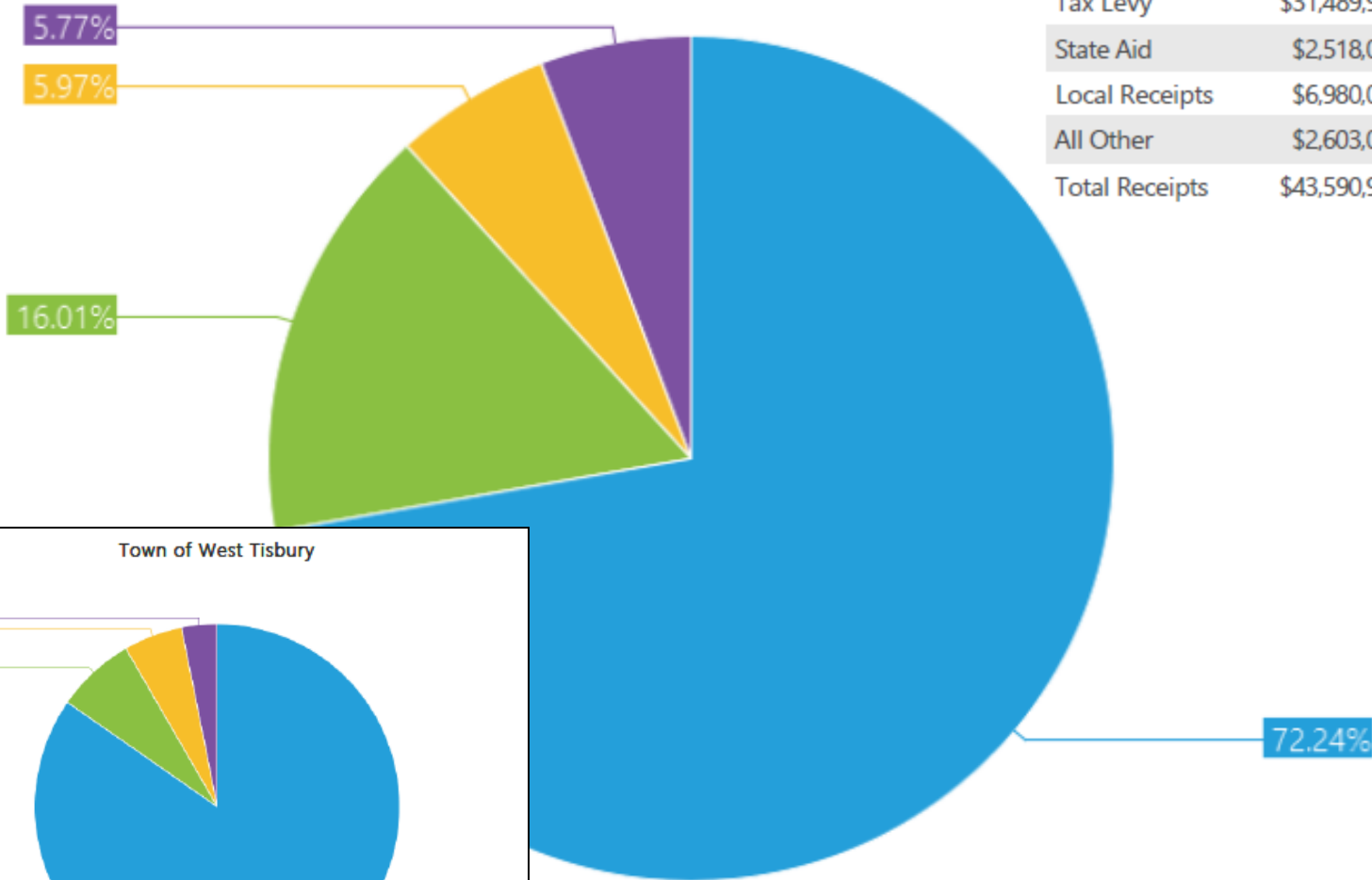
➤ If MV turns red due to COVID, will the STR market crash in Spring?

Revenue

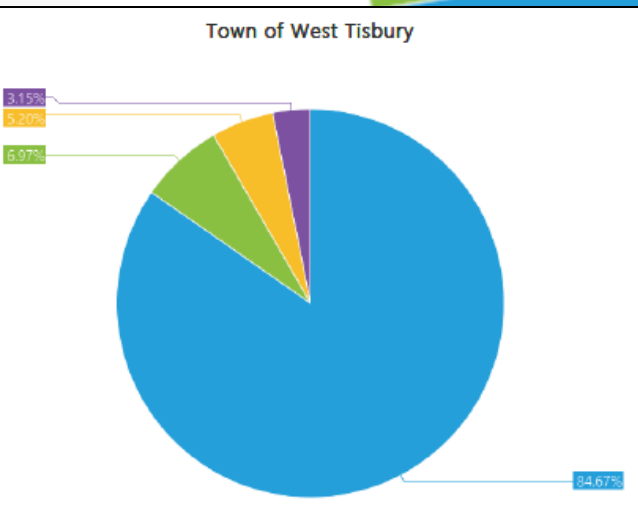
FY20 Revenue By Source



Town of Edgartown



Town of West Tisbury



Tax Levy By Class



Fiscal Year	Residential Levy	Open Space Levy	Commercial Levy	Industrial Levy	Personal Property Levy	Total Levy
2017	25,879,753	0	1,307,342	37,082	482,573	27,706,749
2018	29,905,828	0	1,428,155	25,318	576,927	31,936,229
2019	32,226,399	0	1,475,247	25,318	661,118	34,388,082
2020	29,548,031	0	1,318,821	22,958	600,122	31,489,932

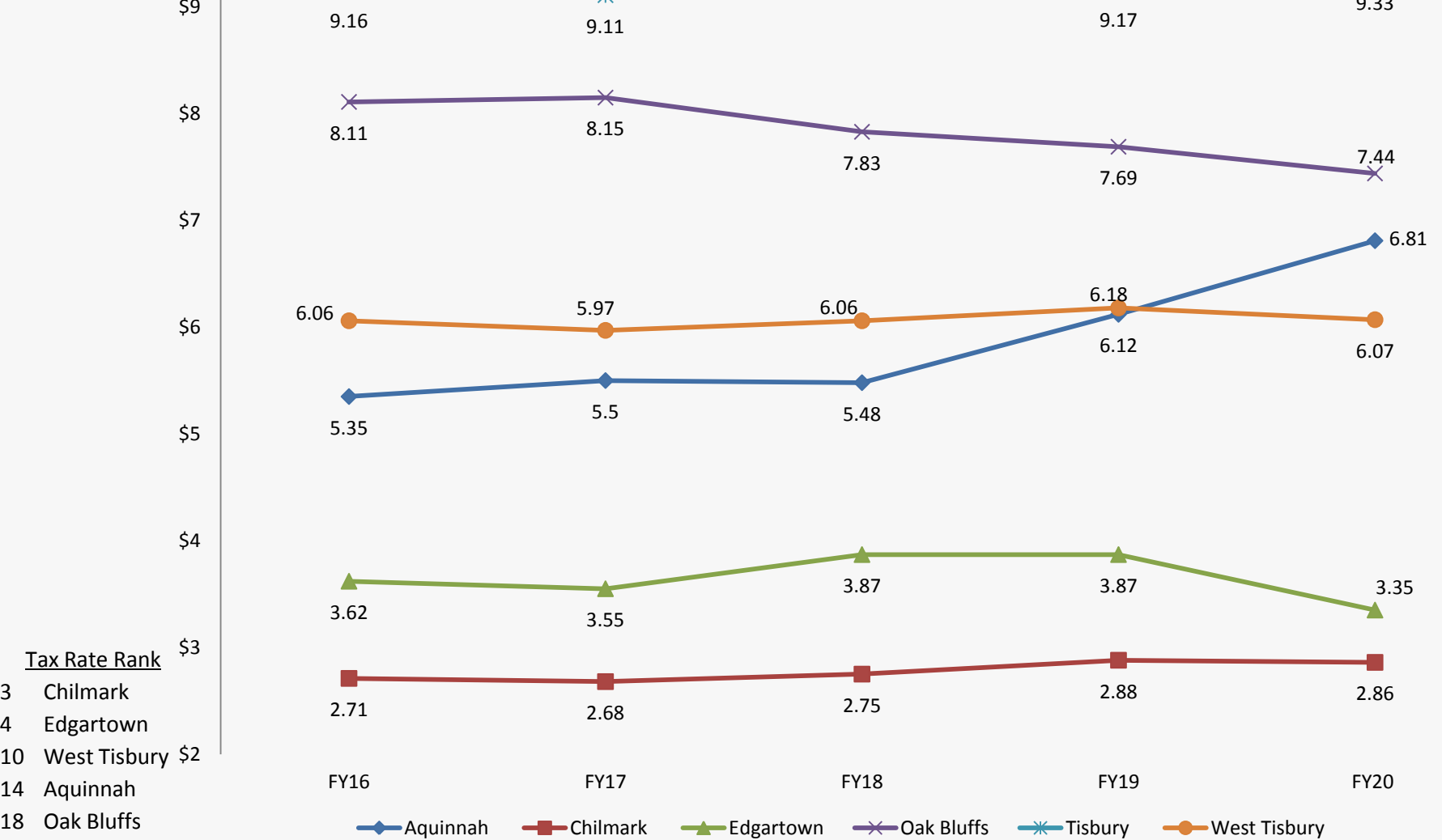
Tax Levy by Class

The amount a community raises through the property tax. The levy can be any amount up to the levy limit, which is re-established every year in accordance with Proposition 2½ provisions. Levy Limit – A levy limit is one of two types of levy (tax) restrictions imposed by MGL Ch. 59 §21C (Proposition 2½). It states that the real and personal property taxes imposed by a city or town may only grow each year by 2½ percent of the prior year's levy limit, plus new growth and any overrides or exclusions. The levy limit can exceed the levy ceiling only if the community passes a capital expenditure exclusion, debt exclusion, or special exclusion.

Island Tax Rates FY16-FY20



\$10
High/ Low in MA
 \$24.21 Longmeadow
 \$2.59 Gosnold



Tax Rate Rank
 3 Chilmark
 4 Edgartown
 10 West Tisbury
 14 Aquinnah
 18 Oak Bluffs
 33 Tisbury

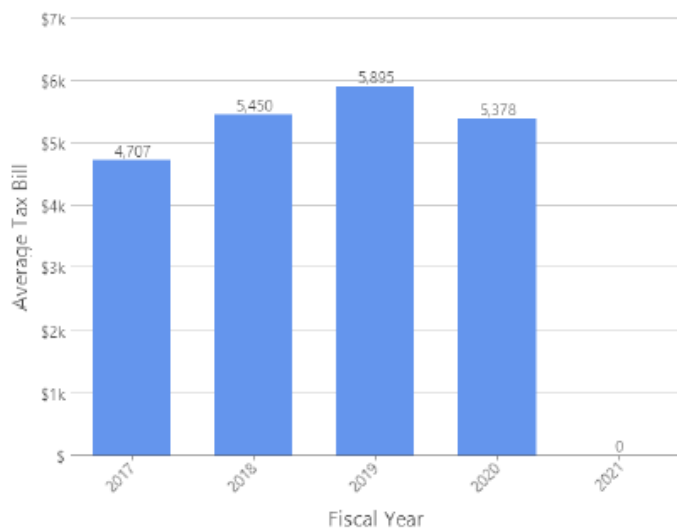
Favorable **Marginal** **Unfavorable**

Average Single Family Tax Bill



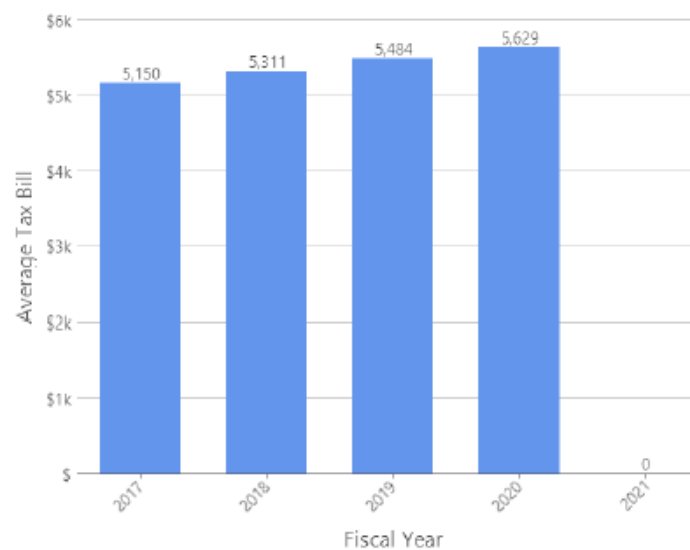
Data Analytics and Resources Bureau
Average Single Family Tax Bill
Data current as of 11/05/2020

Town of Edgartown



Data Analytics and Resources Bureau
Average Single Family Tax Bill
Data current as of 11/05/2020

Town of Oak Bluffs

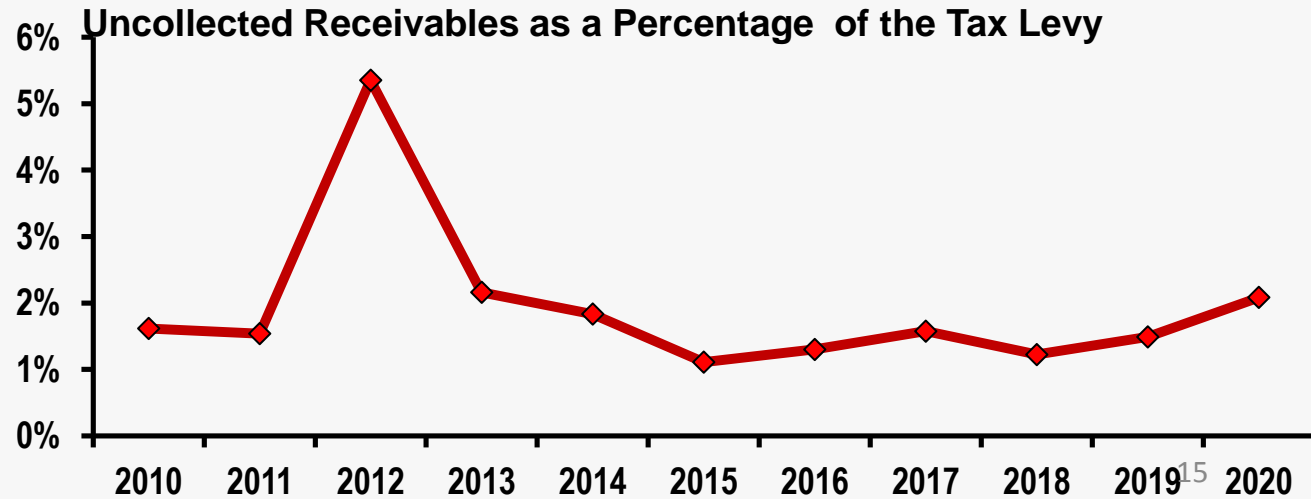


Uncollected Property Tax (30 June)



Fiscal Year	Property Tax Levy	Less Overlay	Property Tax Levy (Net of Overlay)	Cumulative Uncollected Receivables as of June 30th	Cumulative Uncollected Receivables as % Tax Levy
2010	\$ 20,852,727	\$ 178,173	\$ 21,030,901	\$ 340,151	1.6%
2011	\$ 22,317,463	\$ 157,701	\$ 22,475,164	\$ 346,114	1.5%
2012	\$ 22,866,225	\$ 248,325	\$ 23,114,551	\$ 1,237,159	5.4%
2013	\$ 23,422,865	\$ 258,365	\$ 23,681,230	\$ 511,884	2.2%
2014	\$ 24,471,195	\$ 226,722	\$ 24,697,916	\$ 453,082	1.8%
2015	\$ 24,387,828	\$ 290,491	\$ 24,678,319	\$ 274,090	1.1%
2016	\$ 26,341,658	\$ 233,348	\$ 26,575,006	\$ 345,774	1.3%
2017	\$ 27,706,749	\$ 242,234	\$ 27,948,983	\$ 440,534	1.6%
2018	\$ 31,936,229	\$ 286,928	\$ 32,223,156	\$ 394,501	1.2%
2019	\$ 34,388,082	\$ 198,925	\$ 34,587,007	\$ 515,437	1.5%
2020	\$ 31,489,932	\$ 246,985	\$ 31,736,917	\$ 661,761	2.1%

- More than 5% is red flag for rating agencies
- Increase will lead to decrease in liquidity
- Edgartown consistently collects 98% each FY
- FY12 was due to MUNIS transition



Favorable Marginal Unfavorable

Cherry Sheets Receipts



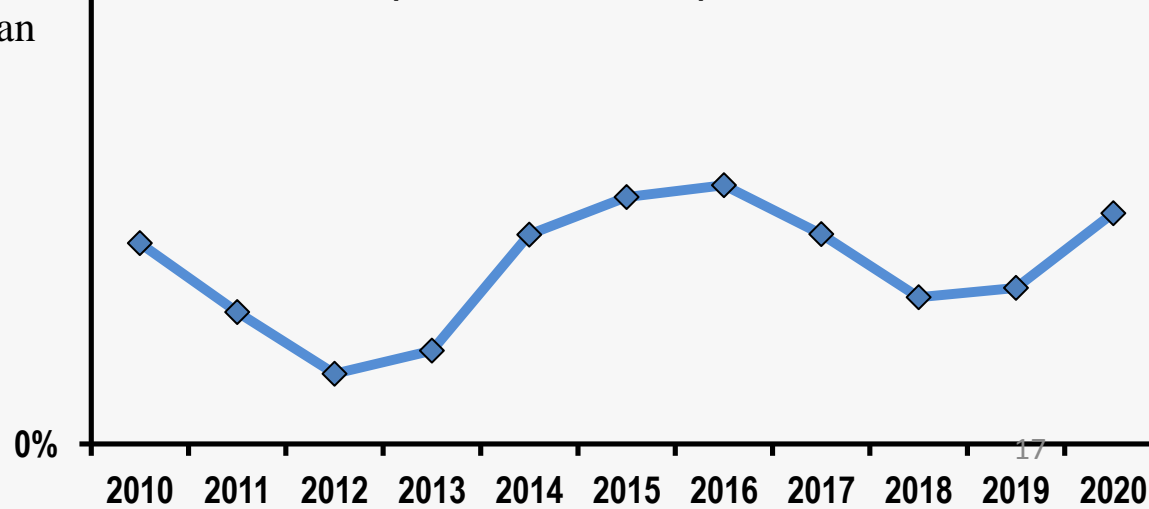
	Education					
Education	2015	2016	2017	2018	2019	2020
Chapter 70	535,881	601,368	684,494	703,049	820,119	854,820
School Transportation	0	0	0	0	0	0
Retired Teachers Pension	0	0	0	0	0	0
Charter Tuition Reimbursement	29,192	38,189	61,065	35,398	71,262	42,832
Smart Growth	0	0	0	0	0	0
Education Offset Items	-	-	-	-	-	-
School Lunch	2,363	0	0	0	0	0
School Choice Receiving Tuition	99,056	74,997	63,812	76,774	39,630	46,167
Total Education	-	-	-	-	-	-
Sub-Total, All Education Programs	666,492	714,554	809,371	815,221	931,011	943,819
	General Government					
General Government	2015	2016	2017	2018	2019	2020
Unrestricted General Government Aid	59,272	61,406	64,046	66,544	68,873	70,733
Local Share of Racing Taxes	0	0	0	0	0	0
Regional Public Libraries	0	0	0	0	0	0
Police Career Incentive	0	0	0	0	0	0
Urban Revitalization	0	0	0	0	0	0
Veterans Benefits	14,879	22,386	14,916	16,986	8,154	17,114
Exemp: VBS and Elderly	12,060	14,016	14,016	14,968	14,656	15,302
State Owned Land	1,273,939	1,273,939	1,258,780	1,257,583	1,284,762	1,465,372
General Government Offset Item	-	-	-	-	-	-
Public Libraries	4,874	4,777	4,630	4,405	5,175	5,662
Total Offsets						
Total General Government	-	-	-	-	-	-
Sub-Total, All General Government	1,365,024	1,376,524	1,356,388	1,360,486	1,381,620	1,574,183
Total	-	-	-	-	-	-
Total Estimated Receipts	2,031,516	2,091,078	2,165,759	2,175,707	2,312,631	2,518,002

Cherry Sheets



Fiscal Year	Cherry Sheet Revenue Less Offsets	Less State Assessments	Net State Aid	CPI-U adjustment	Net State Aid (Constant Dollars)
2010	\$ 1,694,504	\$ (1,288,987)	\$ 405,517	100%	\$ 405,517
2011	\$ 1,751,023	\$ (1,466,337)	\$ 284,686	98.5%	\$ 280,288
2012	\$ 1,706,363	\$ (1,551,937)	\$ 154,426	95.9%	\$ 148,029
2013	\$ 1,755,970	\$ (1,543,085)	\$ 212,885	94.4%	\$ 200,893
2014	\$ 1,745,853	\$ (1,245,193)	\$ 500,660	93.1%	\$ 466,050
2015	\$ 1,925,223	\$ (1,314,808)	\$ 610,415	91.6%	\$ 559,211
2016	\$ 2,011,304	\$ (1,329,105)	\$ 682,199	91.1%	\$ 621,246
2017	\$ 2,097,317	\$ (1,522,555)	\$ 574,762	89.7%	\$ 515,811
2018	\$ 2,094,528	\$ (1,642,278)	\$ 452,250	87.5%	\$ 395,929
2019	\$ 2,267,826	\$ (1,752,280)	\$ 515,546	84.8%	\$ 436,972
2020	\$ 2,466,173	\$ (1,749,145)	\$ 717,028	83.2%	\$ 596,358

4% State Aid as a Percentage of Net Operating Revenues (Constant Dollars)



- Uncertainty in the level of State Aid provided from year to year, this represents an marginal trend with an uncertain outlook
- Unfunded mandates from State due to COVID?
- FY21 State budget not finalized

Favorable Marginal Unfavorable

Local Receipt Actual v. Estimated



DLS
DIVISION OF LOCAL SERVICES
MA DEPARTMENT OF REVENUE

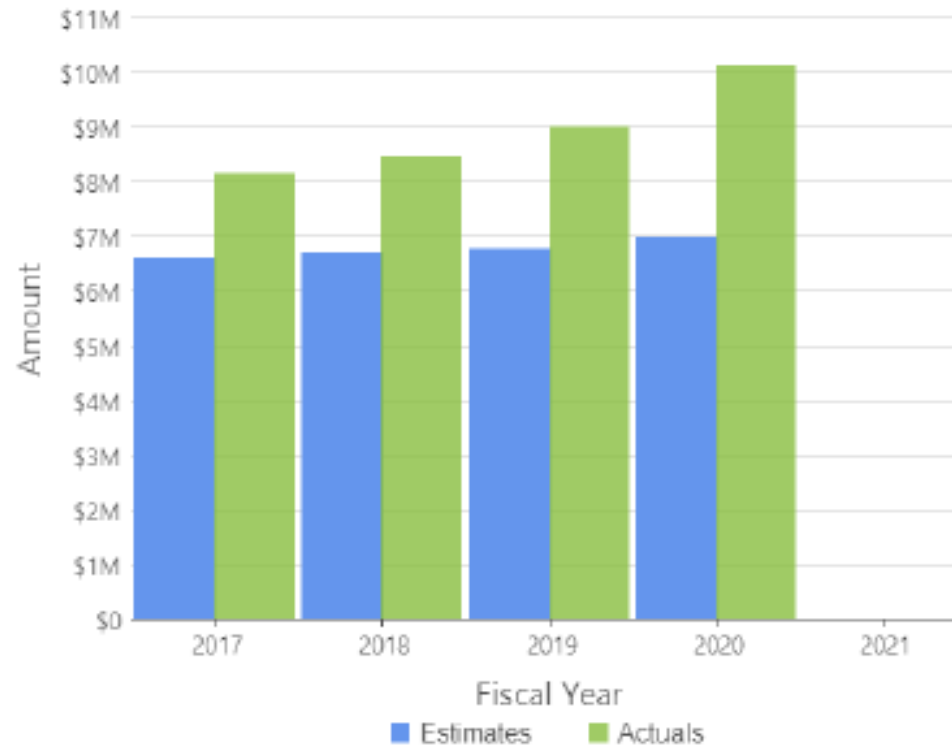
Data Analytics and Resources Bureau

Local Receipts Estimates vs. Actuals

Data current as of 11/16/2020

Town of Edgartown

- FY20 = 69% of actual
- FY17 = 80% of actual

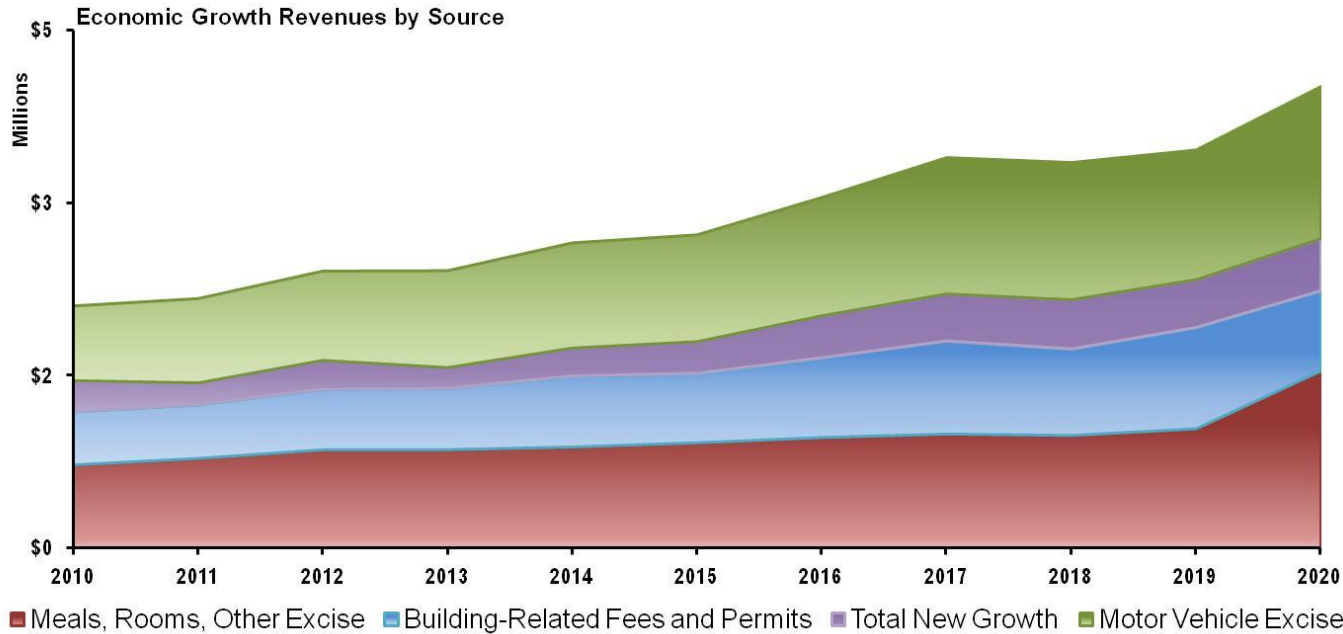


Local Receipt Actual



	Receipt Type Description	2015	2016	2017	2018	2019	2020
1	Motor Vehicle Excise	\$928,133	\$1,028,102	\$1,184,357	\$1,192,472	\$1,126,868	\$1,321,782
2	Other Excise	\$0	\$0	\$0	\$0	\$0	\$0
	a. Meals	\$0	\$0	\$0	\$0	\$0	\$0
	b. Room	\$915,916	\$962,114	\$992,619	\$980,507	\$1,038,410	\$1,543,427
	c. Other	\$14,979	\$12,820	\$13,488	\$13,779	\$13,503	\$13,202
3	Penalties & Interest on Taxes & Excises	\$117,529	\$101,242	\$109,278	\$126,989	\$141,057	\$159,165
4	Payments in Lieu of Taxes	\$29,023	\$30,885	\$28,442	\$29,048	\$28,446	\$31,519
5	Charges for Services - Water	\$1,595,950	\$1,659,718	\$1,729,733	\$1,617,444	\$1,680,303	\$1,754,786
6	Charges for Services - Sewer	\$1,517,859	\$1,654,344	\$1,682,060	\$1,963,117	\$1,959,514	\$1,947,468
9	Other Charges for Services	\$239,999	\$174,064	\$200,968	\$209,411	\$231,009	\$256,676
10	Fees	\$702,546	\$753,754	\$792,538	\$898,205	\$933,412	\$920,360
11	Rentals	\$88,133	\$105,263	\$91,403	\$67,249	\$112,368	\$134,313
12	Departmental Revenue - Schools	\$0	\$0	\$0	\$3,885	\$2,728	\$3,830
16	Other Departmental Revenue	\$36,782	\$152,348	\$219,283	\$239,179	\$224,045	\$694,306
17	Licenses and Permits	\$603,632	\$693,682	\$810,263	\$752,035	\$881,783	\$697,438
18	Special Assessments	\$94,010	\$46,215	\$71,587	\$63,935	\$55,469	\$53,792
19	Fines and Forfeits	\$47,345	\$80,892	\$46,275	\$71,834	\$66,651	\$99,601
20	Investment Income	\$58,541	\$53,730	\$54,340	\$77,790	\$213,788	\$331,948
21	Medicaid Reimbursement	\$0	\$0	\$0	\$0	\$0	\$0
22	Miscellaneous Recurring	\$107,956	\$0	\$3,813	\$4,453	\$153,599	\$6,469
23	Miscellaneous Non-Recurring	\$0	\$83,517	\$132,132	\$144,457	\$140,544	\$145,043
		\$7,098,333	\$7,592,690	\$8,162,579	\$8,455,789	\$9,003,497	\$10,115,125

Economic Growth Revenues



➤ Revenues related to economic growth (elastic revenue sources) include tax levy growth from new development, motor vehicle excise taxes, as well as building permits and construction related permit fees.

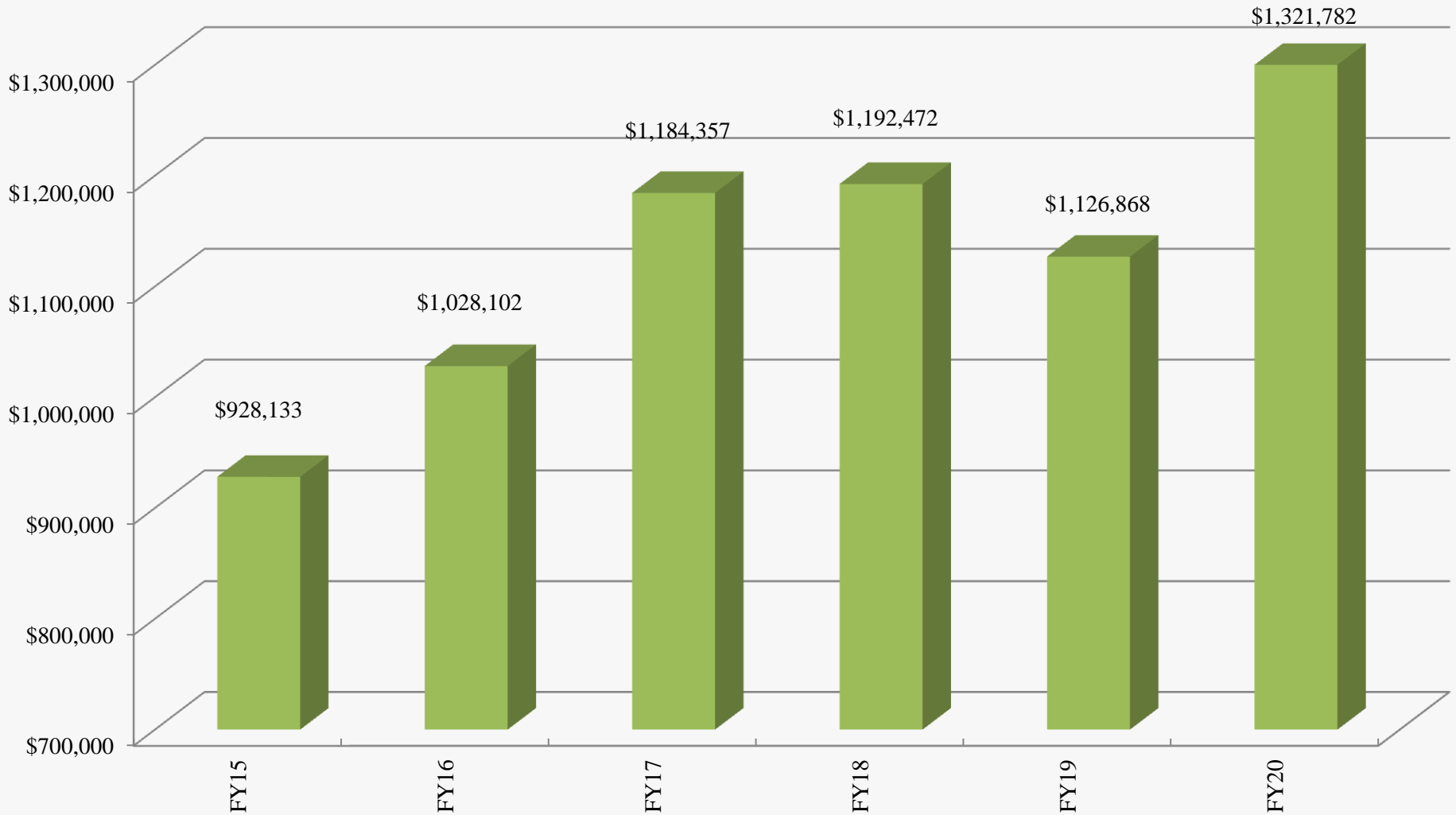
➤ These revenues are sensitive to changes in the level of economic activity.

➤ Will the Vineyard bubble burst?

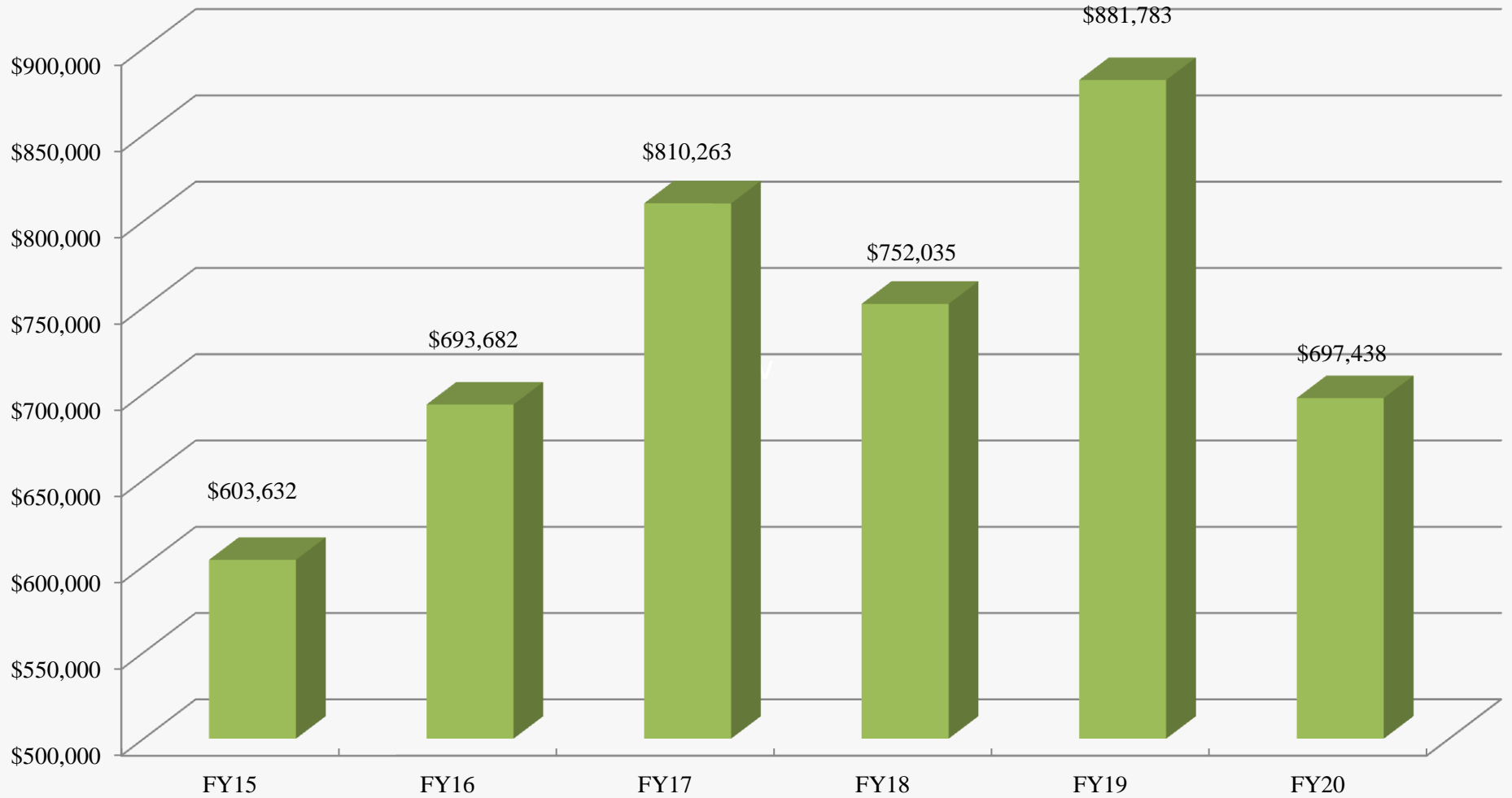
Total Economic Growth Revenues (Adjusted for Inflation)				
Nominal Dollars	CPI-U, prior calendar year	CPI-U adjustment	Constant Dollars	As a % of Net Operating Revenues
\$ 1,834,476	0.0	100%	\$ 1,834,476	7.31%
\$ 1,978,639	0.0	98.5%	\$ 1,948,074	7.38%
\$ 2,156,956	0.0	95.9%	\$ 2,067,602	7.90%
\$ 2,230,201	0.0	94.4%	\$ 2,104,572	7.87%
\$ 2,411,464	0.0	93.1%	\$ 2,244,761	8.11%
\$ 2,447,683	0.0	91.6%	\$ 2,242,360	7.96%
\$ 2,683,900	0.0	91.1%	\$ 2,444,098	8.19%
\$ 2,987,240	0.0	89.7%	\$ 2,680,851	8.78%
\$ 2,925,015	0.0	87.5%	\$ 2,560,747	7.64%
\$ 3,047,060	0.0	84.8%	\$ 2,582,658	7.42%
\$ 3,562,649	0.0	83.2%	\$ 2,963,082	9.22%

Favorable Marginal Unfavorable

Motor Vehicle



License and Permits



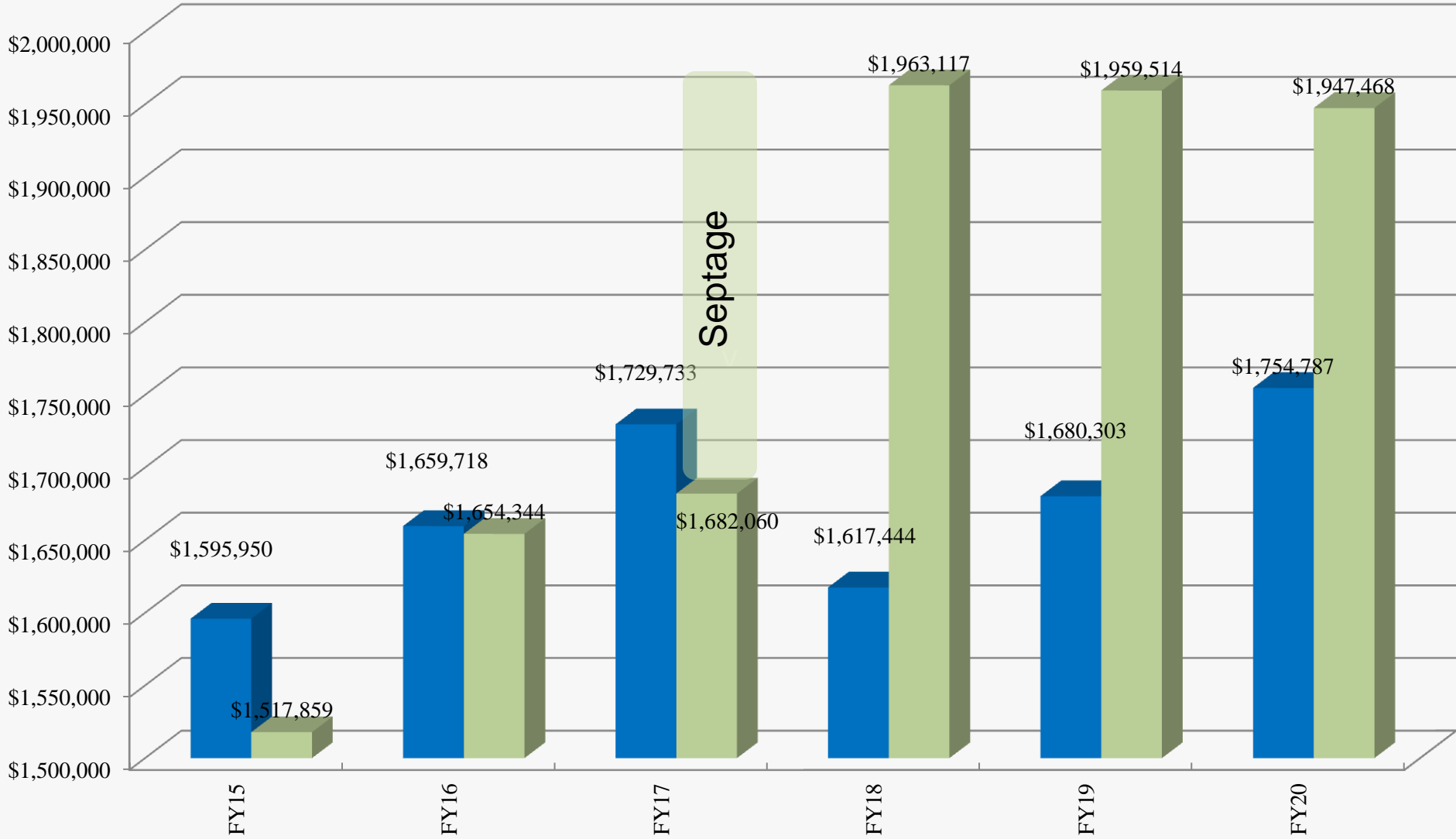
Hotel Excise



FY 21 1QTR Breakdown	Short-Term Rental	1,211,890.13
	Traditional Lodging	492,804.31



Sewer and Water



Expenditures

GF Budget Expenditure Trends



	FY 2014		FY 2015		FY 2016		FY 2017		FY 2018		FY 2019		FY 2020		FY 2021		Avg % Increase
General Government	2,252,927.75	1.5%	2,286,861.87	0.1%	2,288,914.78	1.8%	2,330,501.32	3.7%	2,416,942.33	11%	2,679,651.72	4.1%	2,788,877.62	0.6%	2,804,440.43	3.2%	
Protection of P&P	4,375,600.80	3.5%	4,529,607.52	6.1%	4,807,193.82	5.8%	5,086,033.62	4.4%	5,310,042.46	5.2%	5,586,340.89	5.2%	5,876,223.95	-1%	5,808,700.80	4.2%	
Harbormaster	422,336.12	1.2%	427,468.23	1.9%	435,724.50	1.0%	439,976.90	0.6%	442,582.16	13%	500,406.10	4.5%	522,793.11	1.5%	530,474.59	3.4%	
Dredge	236,000.00	3.4%	244,000.00	0.0%	244,000.00	6.6%	260,161.00	0%	259,766.20	2.4%	265,984.60	1.4%	269,593.92	0.7%	271,397.00	2.0%	
Highway	815,414.03	-2%	796,691.01	3.6%	825,630.19	0.6%	830,180.88	18%	977,127.87	13%	1,099,931.94	0.7%	1,107,211.33	4.0%	1,151,642.03	5.3%	
Health and Sanitation	1,681,966.21	1.8%	1,711,403.62	1.3%	1,732,803.24	3.6%	1,794,574.93	1.7%	1,824,454.24	7.8%	1,966,153.07	4.1%	2,045,788.88	2.2%	2,090,676.20	3.2%	
Veteran's Services	20,000.00	0.0%	20,000.00	50%	30,000.00	0.0%	30,000.00	0.0%	30,000.00	0.0%	30,000.00	0.0%	30,000.00	0.0%	30,000.00	7.1%	
Education	10,704,330.62	4.0%	11,134,353.95	5.6%	11,763,131.74	3.0%	12,116,767.96	1.2%	12,265,052.21	6.5%	13,063,996.15	5.5%	13,779,920.86	4.6%	14,410,326.93	4.4%	
Library	526,712.74	3.3%	544,331.31	14%	620,178.14	25%	772,651.20	6.2%	820,201.44	12%	914,766.59	1.2%	926,098.09	2.4%	948,605.36	9.0%	
Parks and Beaches	338,675.90	3.4%	350,079.86	3.5%	362,401.91	5.8%	383,360.64	-3%	371,372.26	16%	430,487.08	-9%	393,198.95	9.0%	428,486.91	3.7%	
Katama Airport											114,900.00	0.0%	114,900.00	0.0%	114,900.00	0.0%	
Cemetery	79,479.30	2.8%	81,729.02	16%	94,651.62	4.2%	98,624.84	-69%	30,701.00	25%	38,379.60	4.4%	40,069.00	2.3%	40,984.00	-2.0%	
Unclassified	4,862,034.00	7.8%	5,240,593.77	2.0%	5,345,768.18	6.1%	5,670,012.68	11%	6,318,196.12	5.7%	6,677,892.94	3.1%	6,887,160.57	3.6%	7,135,073.00	5.7%	
Interest and Debt	2,150,987.29		1,822,446.43	8.3%	1,972,978.69	7.3%	2,116,592.42	-3%	2,050,477.29	-4%	1,971,391.08	-4%	1,902,219.86	-4%	1,826,793.64	0.2%	
Water Department	1,459,472.18	4.6%	1,527,084.20	1.6%	1,551,531.81	3.6%	1,607,408.16	-1%	1,584,500.02	4.4%	1,654,508.83	3.1%	1,705,919.43	1.6%	1,732,684.31	2.5%	
Total	29,925,936.94	2.6%	30,716,650.79	4.4%	32,074,908.62	5%	33,536,846.55	3.5%	34,701,415.60	6.6%	36,994,790.59	3.8%	38,389,975.56	2.4%	39,325,185.20	4.0%	

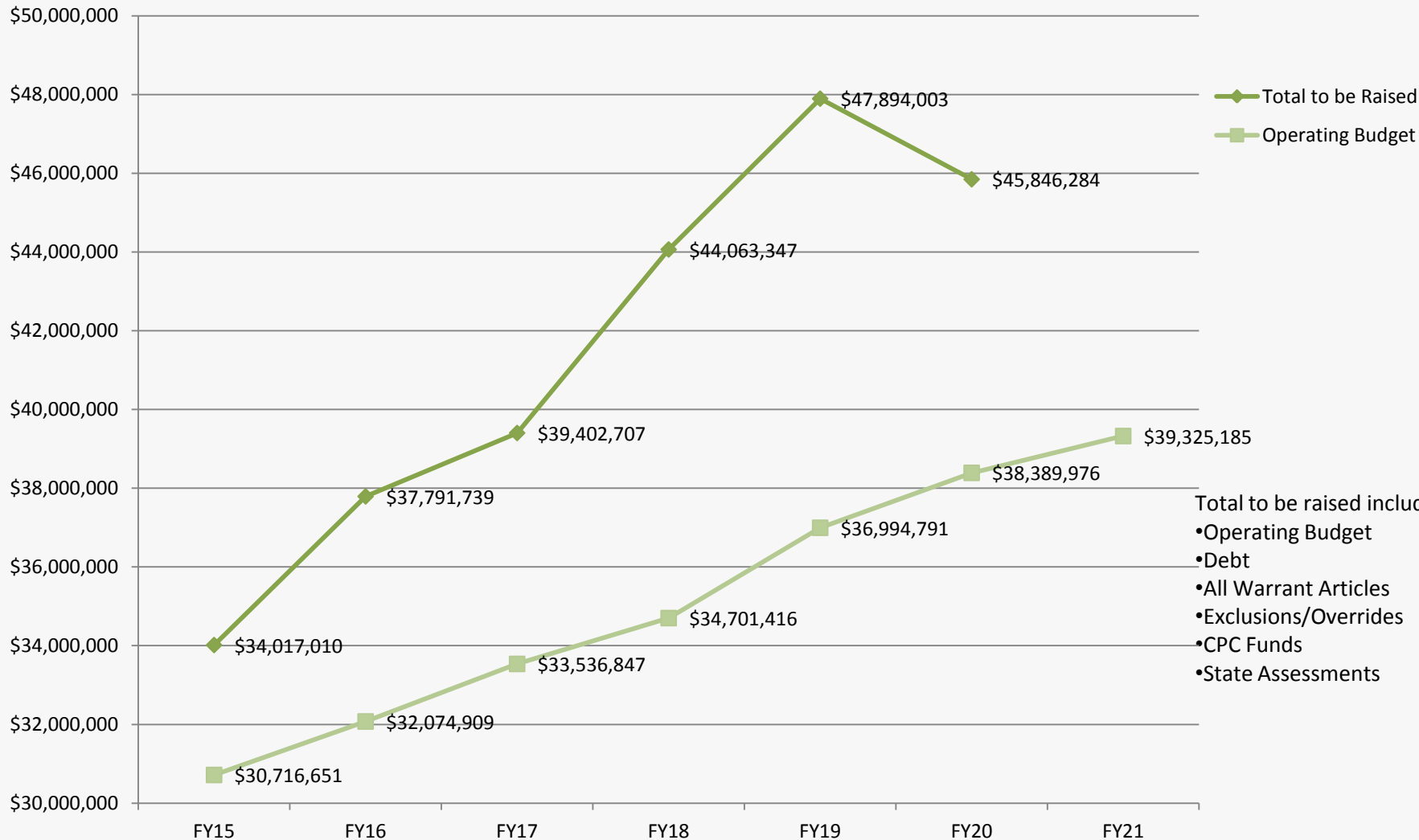
➤ Average 4% increase in operating budget (including debt) over the last seven years (Range: 2.4% to 6.6%)

➤ Library, Cemetery and Highway are a result of operational changes

➤ 4.4% for Education (30-35% of overall budget)

➤ Unclassified – primarily employee benefits

Operating & Total Raised



Total to be raised includes:

- Operating Budget
- Debt
- All Warrant Articles
- Exclusions/Overrides
- CPC Funds
- State Assessments

GF Budget Expenditure Forecast



<u>FINANCIAL MODEL</u>	<u>FY2022</u>	<u>FY2023</u>	<u>FY2024</u>	<u>FY2025</u>	<u>FY2026</u>
General Government	\$2,895,086	\$2,988,662	\$3,085,263	\$3,184,986	\$3,287,932
Protection of Persons and Propety	\$6,050,145	\$6,301,625	\$6,563,558	\$6,836,378	\$7,120,539
Harbormaster	\$548,452	\$567,039	\$586,256	\$606,124	\$626,666
Dredge	\$276,934	\$282,584	\$288,349	\$294,232	\$300,234
Highway	\$1,212,236	\$1,276,018	\$1,343,156	\$1,413,826	\$1,488,214
Health and Sanitation	\$2,157,105	\$2,225,644	\$2,296,360	\$2,369,324	\$2,444,606
Veteran's Services	\$32,143	\$34,439	\$36,899	\$39,534	\$42,358
Education	\$15,037,454	\$15,691,874	\$16,374,773	\$17,087,392	\$17,831,024
Library	\$1,034,274	\$1,127,679	\$1,229,520	\$1,340,558	\$1,461,624
Parks and Beaches	\$444,264	\$460,621	\$477,581	\$495,166	\$513,397
Airport	\$114,900	\$114,900	\$114,900	\$114,900	\$114,900
Cemetery	\$40,145	\$39,323	\$38,517	\$37,729	\$36,956
Unclassified	\$7,539,903	\$7,967,701	\$8,419,772	\$8,897,493	\$9,402,319
Interest and Debt	\$1,735,420	\$567,062	\$472,173	\$459,352	\$460,183
Water Department	\$1,302,698	\$1,335,273	\$1,368,663	\$1,402,889	\$1,437,970
Water Debt	\$447,014	\$433,300	\$413,735	\$415,409	\$415,409
ATM Budget Request Total	\$40,868,171	\$41,413,744	\$43,109,477	\$44,995,292	\$46,984,331

➤ Historical growth rates allows for prediction of future FYs in comparison to projected revenues

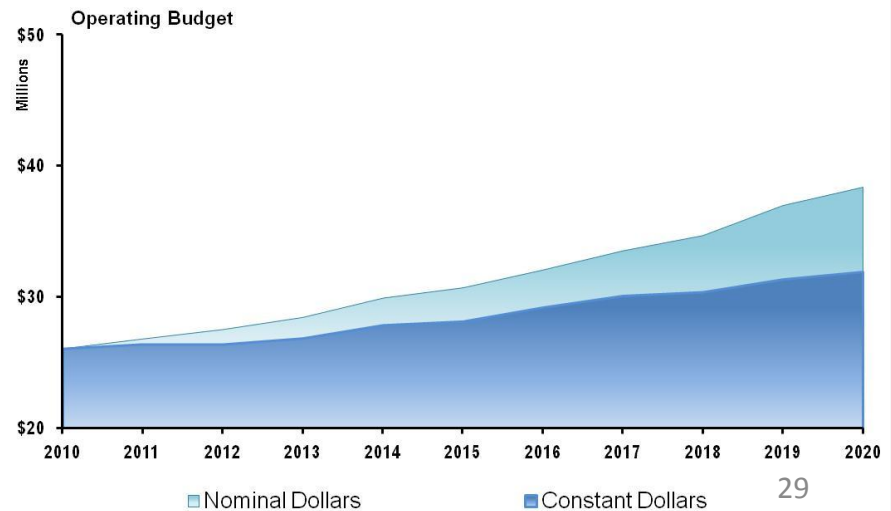
➤ Eventually becomes unsustainable w/o overrides

Operating Budget vs. Inflation



Fiscal Year	Nominal Dollars	CPI-U adjustment	Constant Dollars	% Change
2010	\$ 26,057,146	100%	\$ 26,057,146	
2011	\$ 26,810,328	98.5%	\$ 26,396,169	1.30%
2012	\$ 27,528,381	95.9%	\$ 26,387,992	-0.03%
2013	\$ 28,454,427	94.4%	\$ 26,851,566	1.76%
2014	\$ 29,925,937	93.1%	\$ 27,857,185	3.75%
2015	\$ 30,716,651	91.6%	\$ 28,139,998	1.02%
2016	\$ 32,074,909	91.1%	\$ 29,209,076	3.80%
2017	\$ 33,536,847	89.7%	\$ 30,097,111	3.04%
2018	\$ 34,701,416	87.5%	\$ 30,379,869	0.94%
2019	\$ 36,994,791	84.8%	\$ 31,356,410	3.21%
2020	\$ 38,389,976	83.2%	\$ 31,929,230	1.83%

- Natural for spending to increase over time.
- A steep increase in annual operating costs, after accounting for inflation, may indicate that expenses are unsustainable without accompanying revenue increases or budget adjustments
- Slide 19 – Economic Growth Revenues

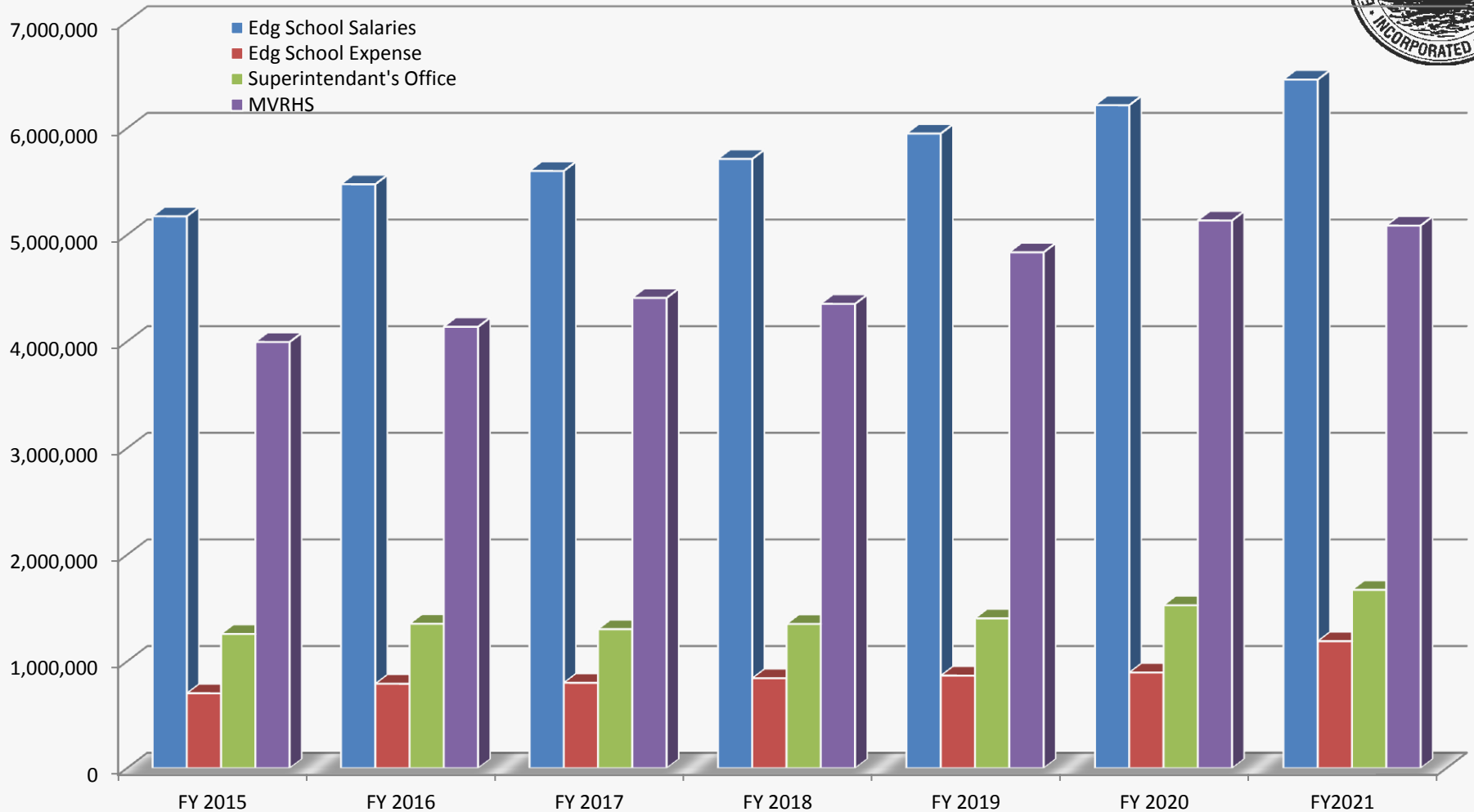


Cherry Sheets Assessment



County Assessments						
Programs:	2015	2016	2017	2018	2019	2020
County Tax	183,859	184,985	184,986	194,607	194,607	200,160
Suffolk County Retirement	0	0	0	0	0	0
Essex County Reg Comm Center	0	0	0	0	0	0
Sub-Total, County Assessments:	183,859	184,985	184,986	194,607	194,607	200,160
State Assessments and Charges						
Programs:	-	-	-	-	-	-
Retired Employees Health Insurance	0	0	0	0	0	0
Retired Teachers Health Insurance	0	0	0	0	0	0
Mosquito Control Projects	0	0	0	0	0	0
Air Pollution	8,227	8,276	8,483	8,560	8,772	8,885
Metropolitan Area Planning Council	0	0	0	0	0	0
Old Colony Planning Council	0	0	0	0	0	0
RMV Non-Renewal Surcharge	12,920	12,920	12,920	13,740	13,740	13,440
Sub-Total, State Assessments:	21,147	21,196	21,403	22,300	22,512	22,325
Transportation Authorities						
Programs:	-	-	-	-	-	-
MBTA	0	0	0	0	0	0
Boston Metro. Transit District	0	0	0	0	0	0
Regional Transit	214,148	219,502	224,990	230,615	236,380	242,290
Sub-Total, Transportation Assessments:	214,148	219,502	224,990	230,615	236,380	242,290
Annual Charges Against Receipts						
Programs:	-	-	-	-	-	-
Special Education	0	0	0	0	0	0
STRAP Repayments	0	0	0	0	0	0
Multi-Year Repayment	0	0	0	0	0	0
Sub-Total, Charges Against Receipts:	0	0	0	0	0	0
Tuition Assessments						
Programs:	-	-	-	-	-	-
School Choice Sending Tuition	201,034	180,161	189,264	256,991	237,143	207,128
Charter School Sending Tuition	694,620	723,261	901,912	937,765	1,061,638	1,077,242
Essex County Tech Sending Tuition	0	0	0	0	0	0
Sub-Total, Tuition Assessments:	895,654	903,422	1,091,176	1,194,756	1,298,781	1,284,370
Total						
Total Estimated Charges	1,314,808	1,329,105	1,522,555	1,642,278	1,752,280	1,749,145

Education



	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY2021
Edg School Salaries	5,176,130	5,476,607	5,601,051	5,713,645	5,951,875	6,217,923	6,457,892
Edg School Expense	702,459	792,059	801,053	844,153	868,297	897,495	1,191,615
Superintendent's Office	1,258,872	1,354,680	1,303,806	1,352,666	1,405,706	1,528,082	1,672,452
MVRHS	3,996,893	4,139,786	4,410,858	4,354,589	4,838,117	5,136,422	5,088,368
Total for Education	11,134,354	11,763,132	12,116,768	12,265,052	13,063,996	13,779,921	14,410,327

EQV/Per Pupil Scenario for New HS



	EQV %	Enroll	Ratio	Current Per Pupil (\$19.5M Total)	Future Per Pupil w/ \$9M Debt (\$28M Total)	Future Per Pupil w/ EQV Assement (\$28M)	Future Per Pupil w/ 50% EQV/50% Enrollment (\$28M Total)	Future Per Pupil w/ (EQV Capital = \$9M) (\$28M Total)	FY20 Assement (Jan 19)	FYXX Assement (EQV Capital = \$9M) (\$28M Total)	FYXX Assement Variance w/ EQV Capital
Aquinnah	3.62	12	1.8%	\$29,665	\$42,578	\$84,645	\$63,600	\$56,100	\$356,158	\$673,201.93	89.02%
Chilmark	15.46	30	4.6%	\$29,665	\$42,578	\$144,598	\$93,577	\$75,393	\$860,393	\$2,261,782.96	162.88%
Edgartown	39.71	174	26.4%	\$29,665	\$42,578	\$64,036	\$53,304	\$49,479	\$5,164,298	\$8,609,386.43	66.71%
Oak Bluffs	14.66	178	27.0%	\$29,665	\$42,578	\$23,109	\$32,843	\$36,313	\$5,283,018	\$6,463,628.20	22.35%
Tisbury	13.28	181	27.5%	\$29,665	\$42,578	\$20,587	\$31,586	\$35,506	\$5,372,058	\$6,426,560.66	19.63%
West Tisbury	12.18	84	12.7%	\$29,665	\$42,578	\$40,686	\$41,638	\$41,977	\$2,493,109	\$3,526,060.61	41.43%
	98.91	659	100%								

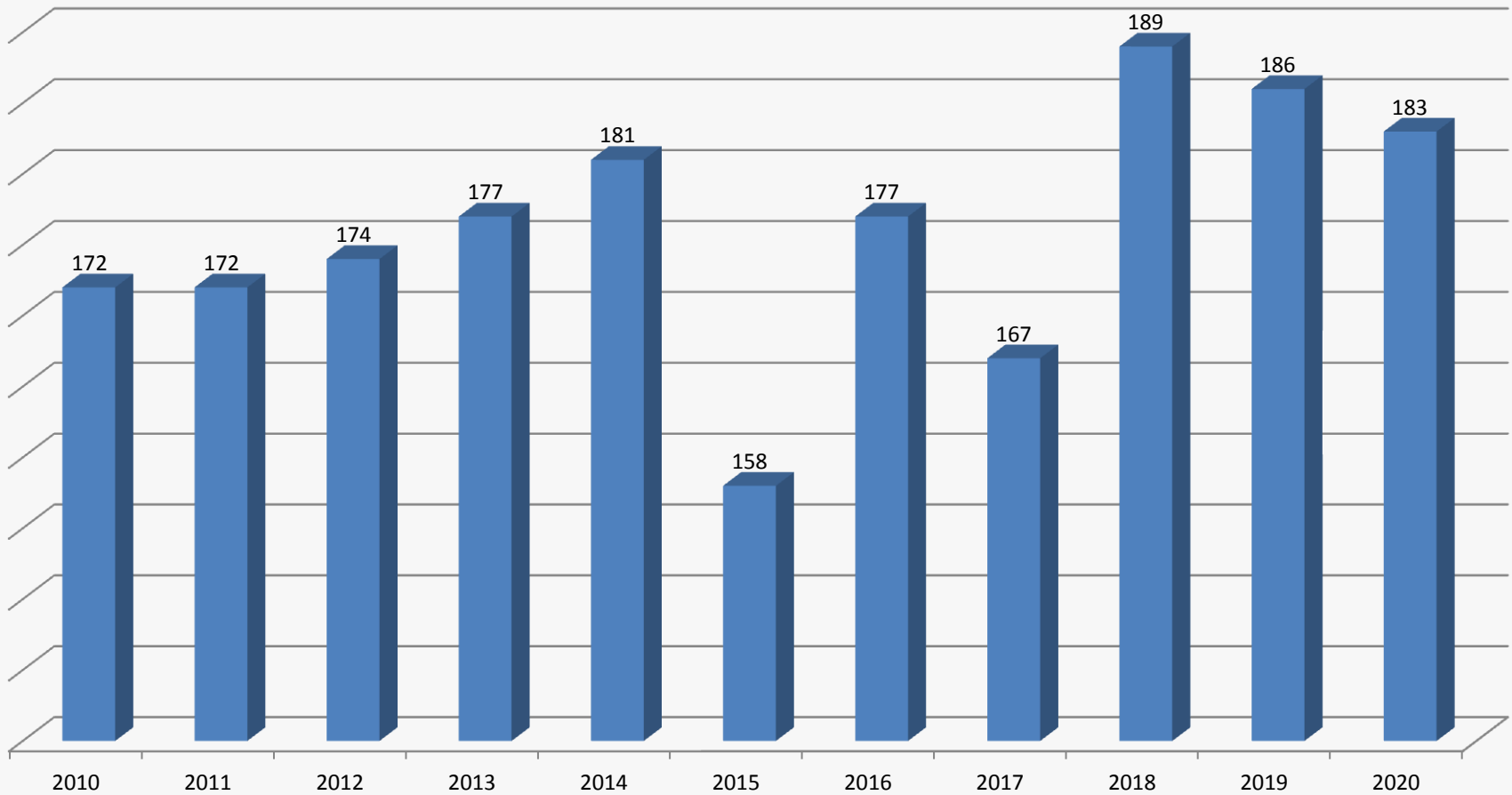
- FY20 MVRHS Operational Budget = \$19,029,740 (January 2019 Version)
- FY20 MVRHS Capital Budget = \$529,300
- Future Debt Service = \$8,500,00 (Level Principal on 20yr @ 3.5%)
- FY20 Capital + Future Debt Service = \$9,029,300
- \$9,029,300 (Capital) + \$19,029,740 (Operational) = Year 1 = **\$28,058,770**

Personnel

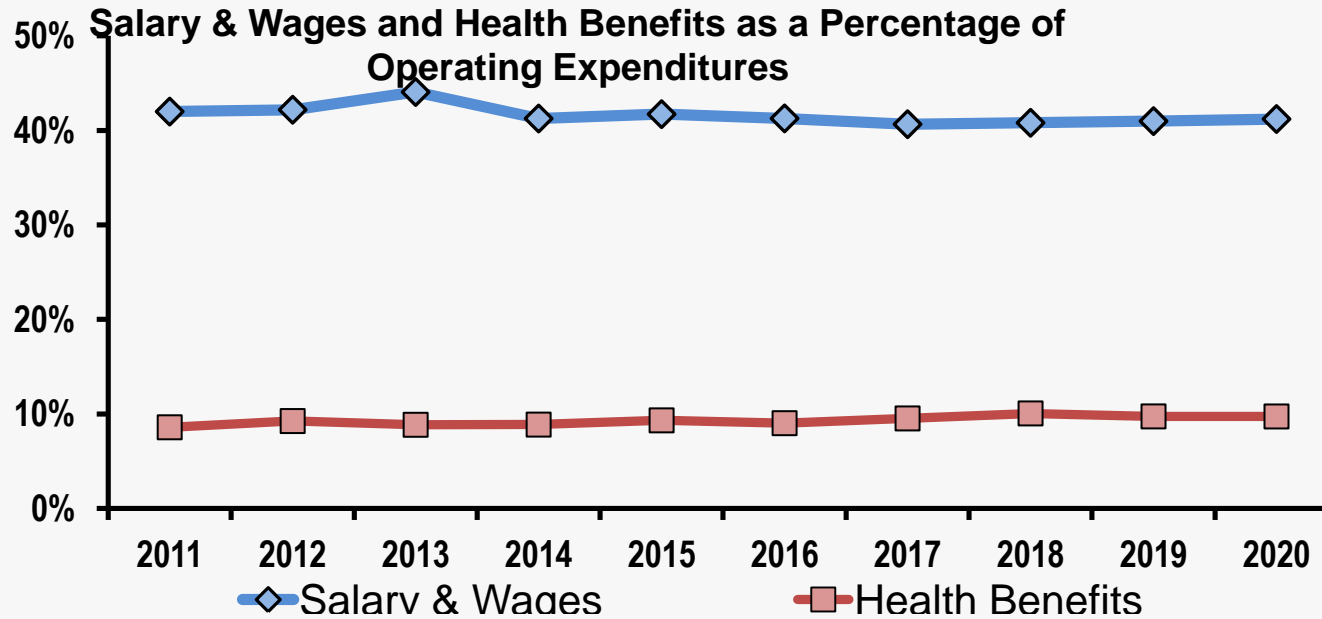
Personnel Request



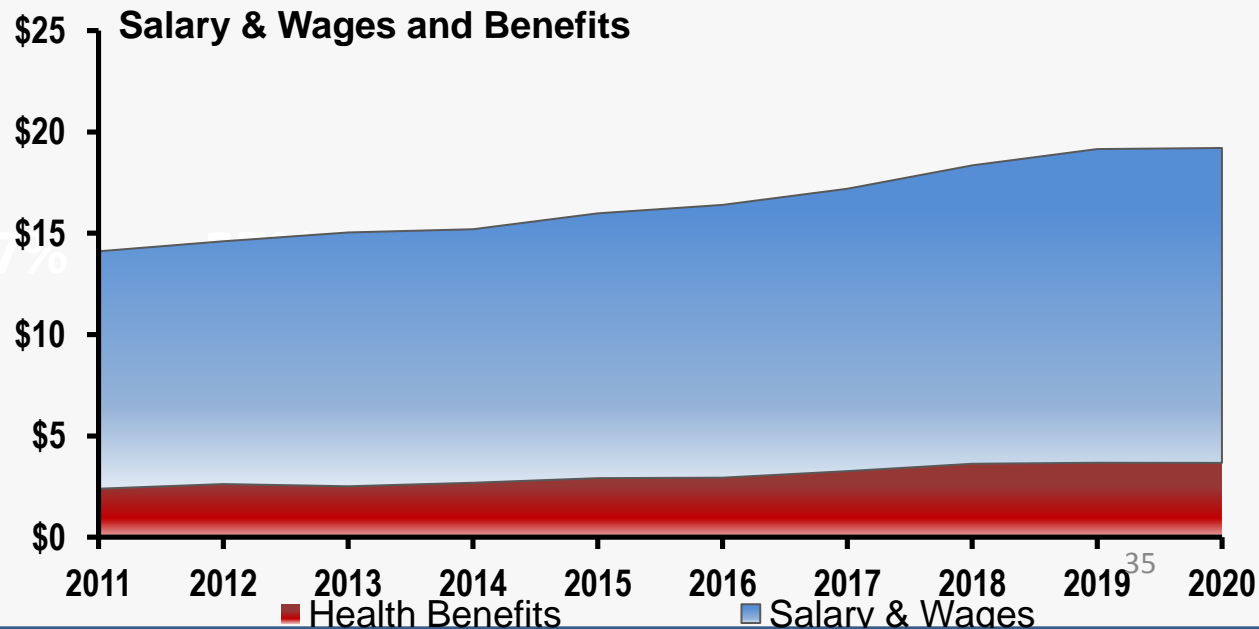
Total Number of Employees (FTE) for Calendar Year Ending December 31



Percentage of Budget to Wages/Benefits



- Stable growth w/ operating expenditures
- Rate of growth is contingent upon negotiating future collective bargaining agreements (PD & Teachers) that are sustainable, as well as balancing the addition of any new staff with new, recurring revenue sources
- PD CBA FY22-FY24
- Teacher CBA FY21-FY23



Favorable Marginal Unfavorable

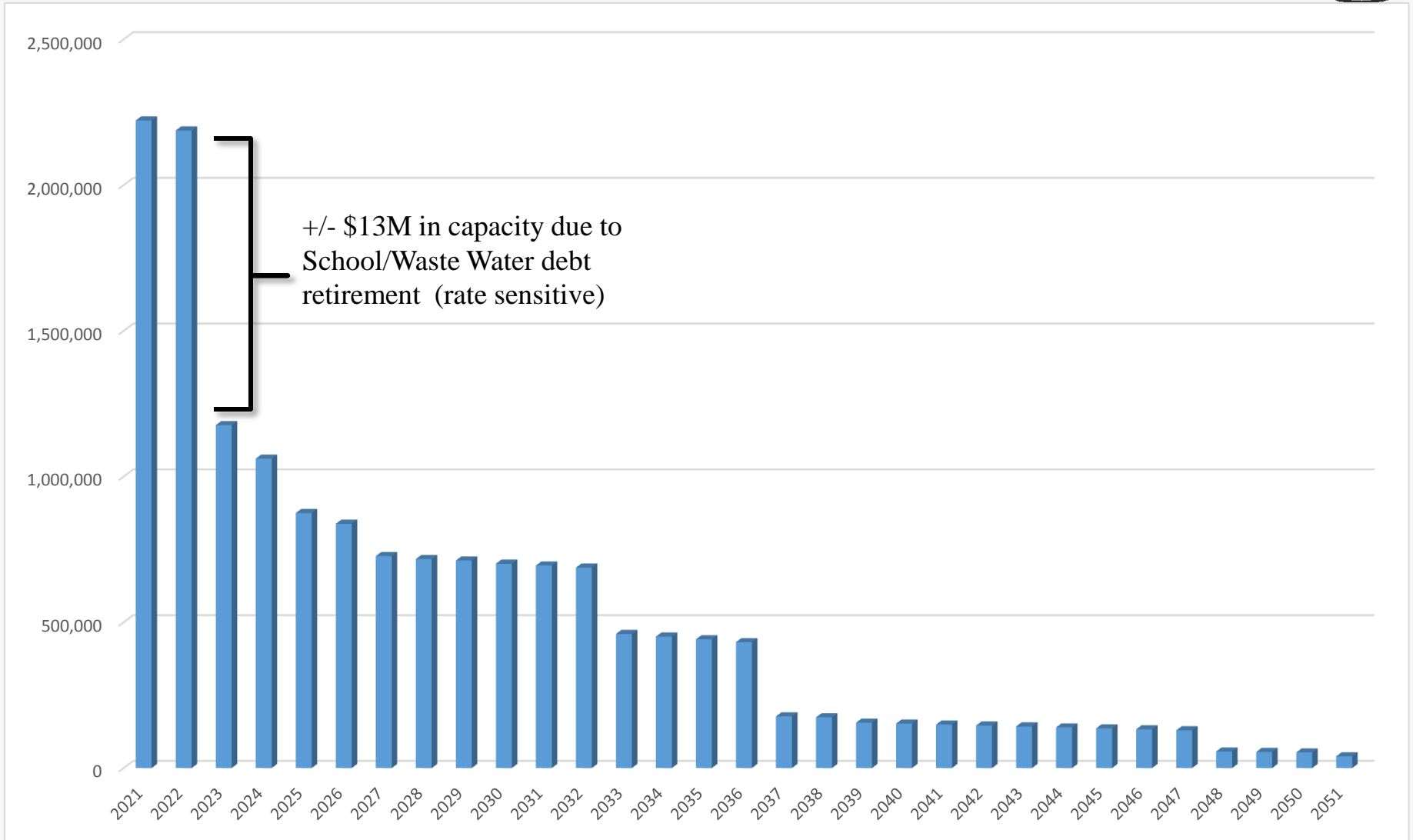
Personnel Requests



- Fire Fighter/EMT – Fire Department
- HR Assistant – Human Resources
- Highway Department Assistant – Highway Department
- Seasonal Wage Scale
- Compensation Study - Ongoing

Debt

Excluded Debt

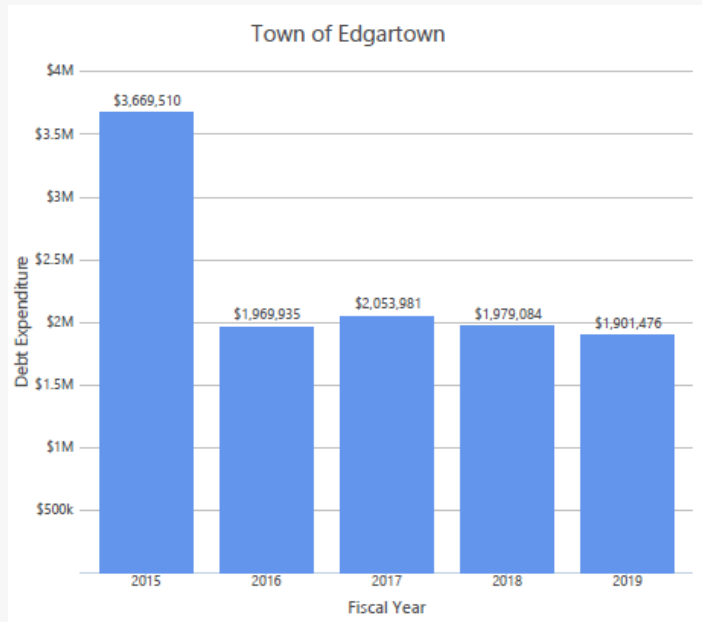


Exempted Retiring in FY23



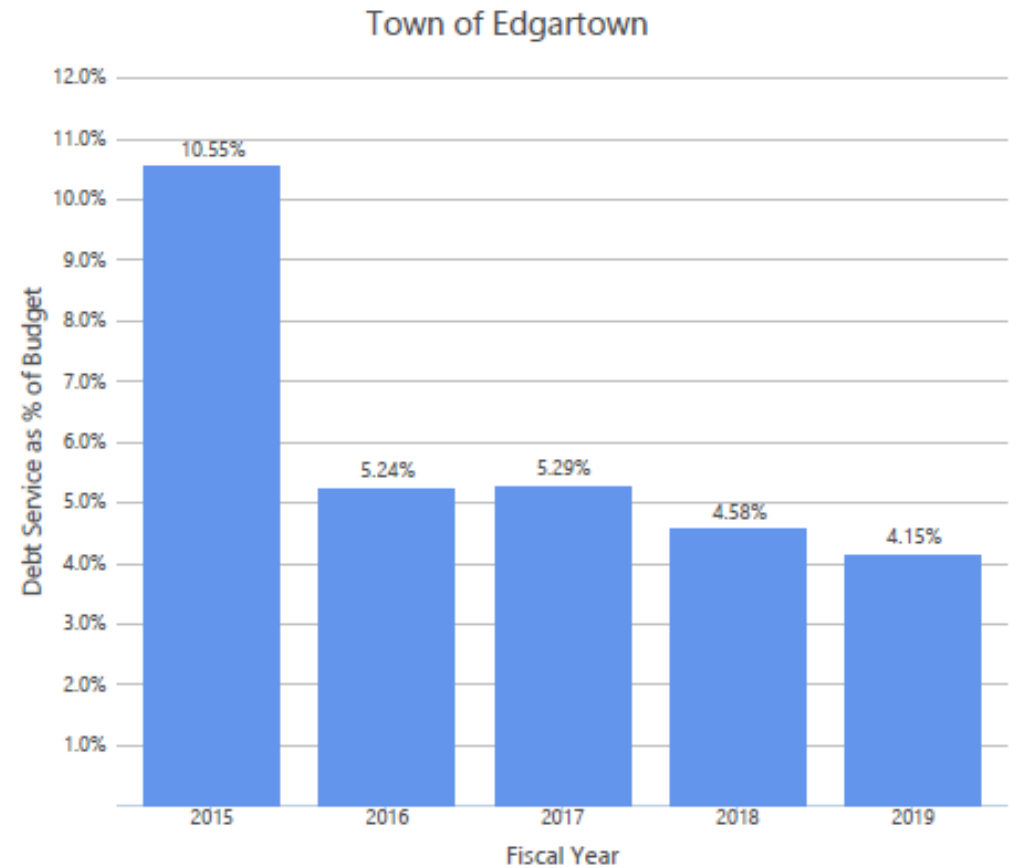
(A) Ballot Vote Date	(B) Purpose(s) of Exclusion Vote	(C) Date of original issuance note/bond per purpose(s)	(D) Temp or Perm (T/P)	(E) FY 2020 Net Excluded Debt Service	(F) FY 2020 Gross Debt Service Expended	(G) FY 2021 Gross Debt Service Excludable	(H) Reimbursement adjustments (Whole numbers only)	(I) FY 2021 Net Excluded Debt Service
04/10/2007	Wastewater Edg Meadows	01/15/2010	P	74,375	74,375	72,335	0	72,335
10/23/2001	WW Upgrade Plant Refund 9/1/15	10/23/2001	P	27,850	27,850	25,600	0	25,600
04/08/2003	Fire Dept Chappy Refund 9/1/15	01/15/2005	P	2,835	2,835	0	0	0
08/30/2004	Purch Property-Library Refund 9/1/15	01/15/2005	P	193,050	193,050	185,550	0	185,550
04/12/1994	Improve Water Refund 9/1/15	01/15/2005	P	15,650	15,650	13,950	0	13,950
04/11/1995	Improve Water Refund 9/1/15	01/15/2005	P	10,415	10,415	9,650	0	9,650
04/13/2004	Water Improvements	07/27/2011	P	45,990	45,990	45,162	0	45,162
04/11/2005	Water Well USDA	01/15/2009	P	78,929	78,929	77,377	0	77,377
04/13/2004	Improvements for Town Water System	01/12/2011	P	33,995	33,995	33,995	0	33,995
04/15/2010	Extension Sewer System Island Grove	03/16/2011	P	22,906	22,906	22,536	0	22,536
04/14/1996	Land Acquisition	01/15/2010	P	35,000	35,000	34,040	0	34,040
04/15/1995	Imprv Water (USDA) Ref 2010	06/28/1998	P	41,911	41,911	41,131	0	41,131
12/14/1992	Purch Improve Water Ref 2010	12/30/1994	P	180,282	180,282	177,922	0	177,922
05/15/1999	School Design/Addition Refund 9/1/15	01/15/2005	P	352,200	352,200	340,750	0	340,750
06/22/1999	Add K-8 Edgartown Sch Refund 9/1/15	11/15/2006	P	2,310	2,310	2,220	0	2,220
04/16/1998	Purchase Land Main St Refund 9/1/15	11/15/2006	P	27,400	27,400	24,360	0	24,360
04/12/2007	Land Acq Cemetery Refund 9/1/15	11/15/2006	P	71,363	71,363	67,638	0	67,638
04/14/1994	Construct WW Facil Refund 9/1/15	11/01/2003	P	497,725	497,725	472,350	0	472,350
04/14/1994	Construct Wastewater For Treatment Facil	08/28/1998	P	30,375	30,375	28,565	0	28,565
04/11/2006	Fire Truck Purchase	01/15/2008	P	36,778	36,778	35,557	0	35,557
04/14/2005	Demolish Two Buildings Highway Dept	01/15/2008	P	61,083	61,083	59,122	0	59,122
04/14/2005	Demolish Two Buildings Highway Dept	01/15/2008	P	2,306	2,306	2,232	0	2,232
04/13/1995	Improvement to towns'water system	01/15/2008	P	13,800	13,800	13,356	0	13,356
04/08/2003	Construct Fire Station Refund 9.1.15	11/15/2006	P	61,801	61,801	57,457	0	57,457
04/12/2012	Library Construction	04/16/2016	P	331,278	334,425	329,525	2,975	326,550
04/16/2015	Dukes County Health & Human Serv Building	03/15/2016	P	58,434	58,434	56,955	0	56,955
04/11/2013	Water USDA Standpipe	02/28/2017	P	50,560	50,144	49,223	416	48,807
			Total:	2,360,601	2,363,332	2,278,558	3,391	2,275,167

Debt Service as % of GF Expenditures



DLS
DIVISION OF LOCAL SERVICES
MA DEPARTMENT OF REVENUE

Data Analytics and Resources Bureau
General Fund Debt Service as % of Total General Fund
Data current as of 11/09/2020



- Credit Agencies consider anything over 20% as a warning indicator
- Too low could be a warning sign of lack of capital investment
- DLS TAB, FA, and Treasurer are reviewing draft policy.

Reserves

Reserves



Municipality	FY	Budget (-CPC)	Free Cash	Free Cash %	Gen SF Balance	SF % of Budget	Combined Reserves	Combined %
Edgartown	2011	30,440,182	1,246,523	4.09%	1,912,147	6.28%	3,158,670	10.38%
Edgartown	2012	31,717,437	1,260,870	3.98%	2,198,787	6.93%	3,459,657	10.91%
Edgartown	2013	32,301,068	1,762,318	5.46%	2,443,004	7.56%	4,205,322	13.02%
Edgartown	2014	34,049,057	1,885,982	5.54%	2,470,327	7.26%	4,356,309	12.79%
Edgartown	2015	34,752,818	2,349,385	6.76%	2,484,017	7.15%	4,833,402	13.91%
Edgartown	2016	37,553,456	1,845,830	4.92%	2,535,453	6.75%	4,381,283	11.67%
Edgartown	2017	38,803,164	1,683,969	4.34%	2,606,464	6.72%	4,290,433	11.06%
Edgartown	2018	43,181,882	2,277,345	5.27%	2,618,921	6.06%	4,896,266	11.34%
Edgartown	2019	45,801,809	2,748,072	6.00%	2,603,180	5.68%	5,351,252	11.68%
Edgartown	2020	43,590,938	3,572,967	8.20%	2,702,143	6.20%	6,275,110	14.40%

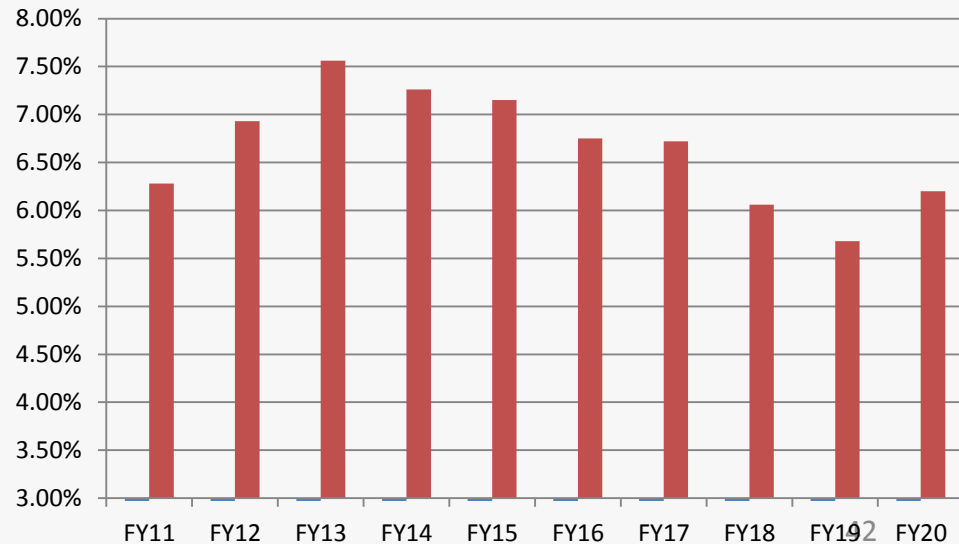
➤ Annual free cash certifications of 3-5% of GF budget

➤ General stabilization at 7-10%

➤ Combined FC & SF reserves at 10-15%

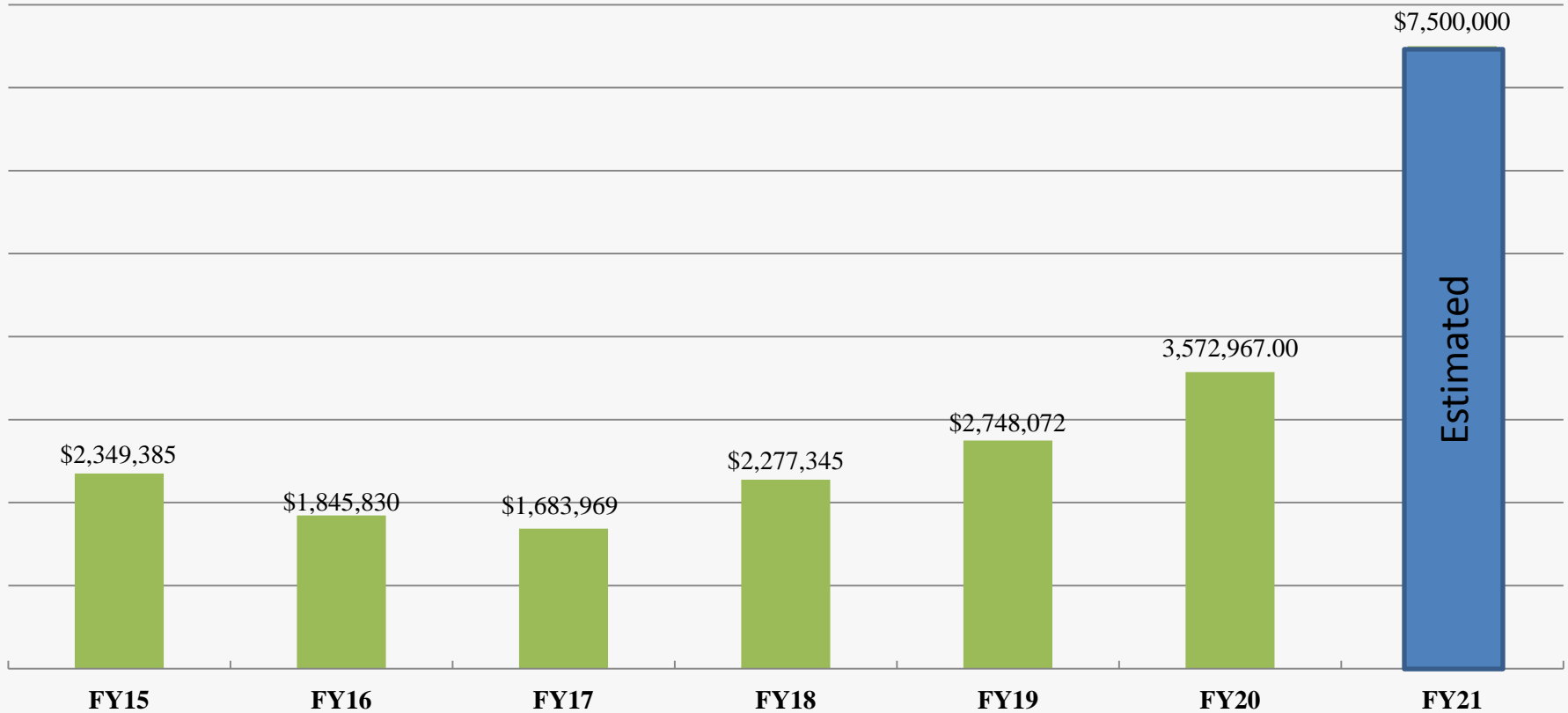
➤ Added \$350k in FY21

➤ DLS TAB suggest Capital Stabilization Fund



Favorable Marginal Unfavorable

Free Cash



Factors contributing to FY21 projected free cash number

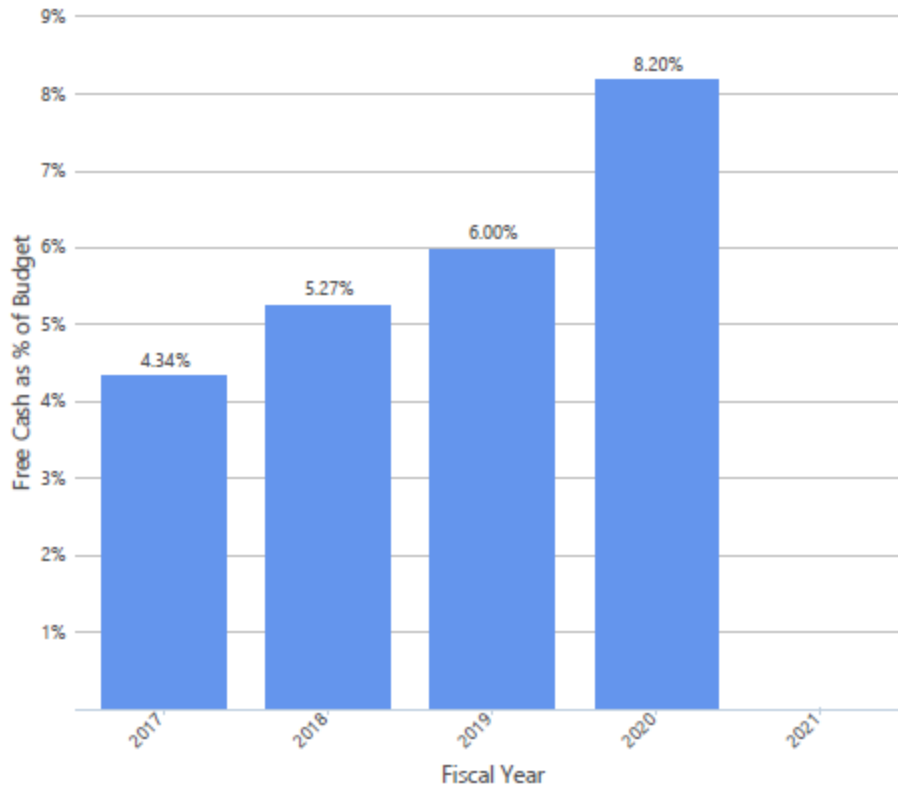
- \$2.4M+ turn backs due to FY20 budget freeze
- \$1.8M unused free cash from June 2020 STM/ATM
- \$3M+ revenue actual over estimates from FY20 (STR & strong Summer 2019)

Free Cash



Data Analytics and Resources Bureau
Category 1 - Certified Free Cash as % of Budget
Data current as of 11/16/2020

Town of Edgartown



Under sound financial policies, a community strives to generate free cash in an amount equal to **three to five percent of its annual budget.**

This goal helps deter free cash from being depleted in any particular year, which enables the following year's calculation to begin with a positive balance. To do this, the community **would orchestrate conservative revenue projections** and departmental appropriations to produce excess income and departmental turn backs.

- Too much free cash; should raise revenue estimates to lower tax rate.
- COVID for remainder of FY21 is still unknown

OPEB

OPEB



DUKES COUNTY POOLED OPEB TRUST FUND

For Period Ending
9/30/2020

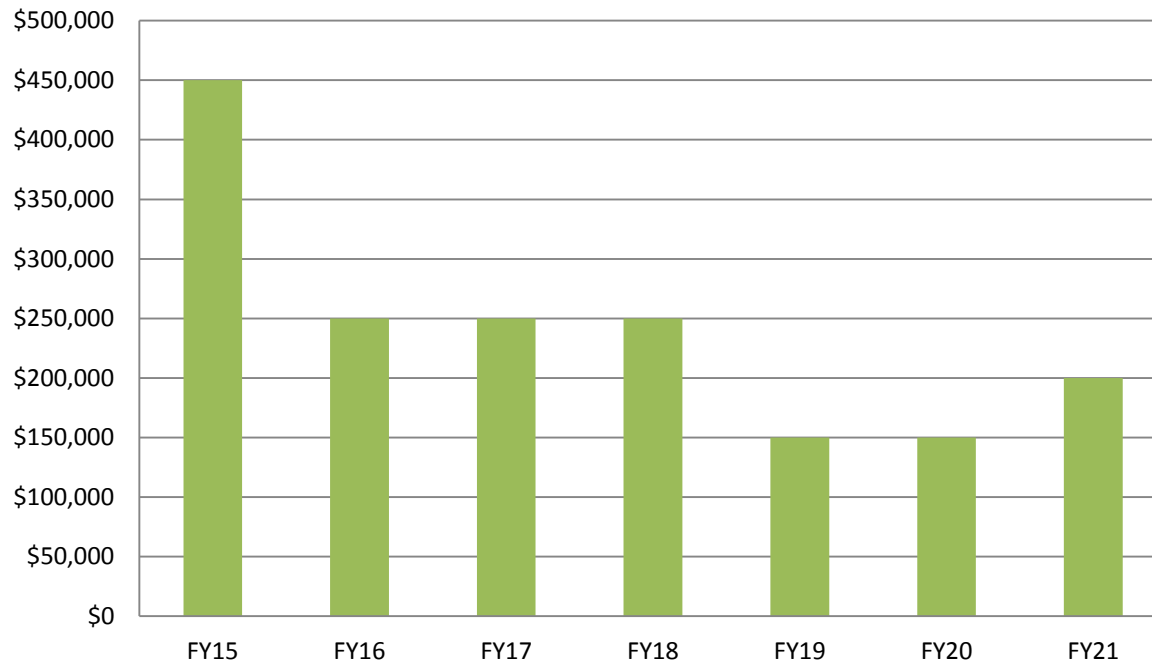
Funding To Date	Value as of 6/30/2020		Investment Balance 8/31/2020	Dividends/Interest Received	Market Value Change from 8/31/2020	Market Value 9/30/2020	Total Change from Funding	Total OPEB Liability as of 6/30/2019	% Funded	Allocation Basis
1,034,951.49	1,224,076.53	County of Dukes County	1,322,914.41	4,443.33	(30,610.58)	1,296,522.43	261,570.94	9,222,049	14.06%	0.06345
231,500.00	223,954.24	MV Commission	269,071.22	903.74	(6,225.97)	263,703.28	32,203.28	1,170,992	22.52%	0.01291
603,083.41	769,590.68	MV Transit Authority	829,131.41	2,784.84	(19,185.07)	812,590.34	209,506.93	435,097	186.76%	0.03977
3,392,024.02	3,862,223.48	MV Regional High School	4,170,126.32	14,006.37	(96,491.50)	4,086,932.80	694,908.78	42,429,661	9.63%	0.20001
44,535.67	56,728.32	MV Refuse District	61,250.79	205.73	(1,417.27)	60,028.84	15,493.17	1,940,110	3.09%	0.00294
450,471.78	566,949.74	Town of Aquinnah	612,147.91	2,056.05	(14,164.34)	599,935.63	149,463.85	2,935,348	20.44%	0.02936
1,695,870.89	1,797,699.88	Town of Chilmark	2,140,114.00	7,541.91	(51,957.09)	2,200,661.38	504,790.49	4,474,130	49.19%	0.10770
2,250,000.00	2,574,187.85	Town of Edgartown	2,987,206.42	10,033.25	(69,120.21)	2,927,612.01	677,612.01	50,745,608	5.77%	0.14327
384,523.00	327,417.85	Town of Oak Bluffs	460,977.28	1,548.30	(10,666.43)	451,780.84	67,257.84	42,994,677	1.05%	0.02211
1,695,847.24	1,879,938.66	Town of Tisbury	2,029,810.47	6,817.61	(46,967.27)	1,989,315.99	293,468.75	31,805,500	6.25%	0.09735
2,031,377.04	2,642,738.58	Town of West Tisbury	2,853,422.06	9,583.90	(66,024.61)	2,796,496.63	765,119.59	4,830,049	57.90%	0.13686
2,460,309.07	2,786,034.73	Up Island Regional School Dist.	3,008,142.02	10,103.55	(69,604.60)	2,948,129.96	487,820.89	10,281,082	28.68%	0.14428
16,276,149.61	18,711,540.54	Total	20,744,314.31	70,028.58	(482,434.95)	20,433,710.13	4,157,560.52			1.00000

Town compensates employees with benefits earned during years of service to be received upon retirement. One such benefit is a pension, and another is a set of retirement insurance plans for health, dental, and life, which are collectively referred to as other postemployment benefits, or OPEBs. OPEBs represent a significant liability for the Town that must be properly measured, reported, and planned for financially.⁴⁶

OPEB



Annual OPEB Contributions



The Town's Financial Management Team will monitor proposed laws affecting OPEBs and Medicare, analyze their impacts, and periodically assess strategies to mitigate the OPEB liability. *The Team will annually evaluate the structure of offered benefits and their cost drivers and consider any potential benefit changes while also ensuring that the Town can remain a competitive employer.* The Town Administrator will advise the Board of Selectmen and Financial Advisory Committee about the Team's analysis.

- Determine a specific percentage of free cash to appropriate annually.
- Appropriate an incrementally increasing percentage of ongoing revenues each year.
- Transfer unexpended funds from insurance line items.
- Appropriate amounts equal to the Town's Medicare Part D reimbursements.
- Once the pension system's accrued liability has been fully funded, on a subsequent annual basis, appropriate to the OPEB Trust Fund an amount equivalent to the former unfunded liability expense (i.e., separate from the normal cost).

5 Year Forecast

5 Year Revenue / Expenditure



FINANCIAL MODEL		FY2020	5Y Avg	FY2021	FY2022	FY2023	FY2024	FY2025	FY2026
1	General Government	\$2,788,878	3.2%	\$2,804,440	\$2,895,086	\$2,988,662	\$3,085,263	\$3,184,986	\$3,287,932
2	Protection of Persons and Property	\$5,876,224	4.2%	\$5,808,701	\$6,050,145	\$6,301,625	\$6,563,558	\$6,836,378	\$7,120,539
3	Harbormaster	\$522,793	3.4%	\$530,475	\$548,452	\$567,039	\$586,256	\$606,124	\$626,666
4	Dredge	\$269,594	2.0%	\$271,397	\$276,934	\$282,584	\$288,349	\$294,232	\$300,234
5	Highway	\$1,107,211	5.3%	\$1,151,642	\$1,212,236	\$1,276,018	\$1,343,156	\$1,413,826	\$1,488,214
6	Health and Sanitation	\$2,045,789	3.2%	\$2,090,676	\$2,157,105	\$2,225,644	\$2,296,360	\$2,369,324	\$2,444,606
7	Veteran's Services	\$30,000	7.1%	\$30,000	\$32,143	\$34,439	\$36,899	\$39,534	\$42,358
8	Education	\$13,779,921	4.4%	\$14,410,327	\$15,037,454	\$15,691,874	\$16,374,773	\$17,087,392	\$17,831,024
9	Library	\$926,098	9.0%	\$948,605	\$1,034,274	\$1,127,679	\$1,229,520	\$1,340,558	\$1,461,624
10	Parks and Beaches	\$393,199	3.7%	\$428,487	\$444,264	\$460,621	\$477,581	\$495,166	\$513,397
11	Airport	\$114,900	0.0%	\$114,900	\$114,900	\$114,900	\$114,900	\$114,900	\$114,900
12	Cemetery	\$40,069	-2.0%	\$40,984	\$40,145	\$39,323	\$38,517	\$37,729	\$36,956
13	Unclassified	\$6,887,161	5.7%	\$7,135,073	\$7,539,903	\$7,967,701	\$8,419,772	\$8,897,493	\$9,402,319
14	Interest and Debt	\$1,902,220	0.2%	\$1,826,794	\$1,735,420	\$567,062	\$472,173	\$459,352	\$460,183
15	Water Department	\$1,233,802	2.5%	\$1,270,917	\$1,302,698	\$1,335,273	\$1,368,663	\$1,402,889	\$1,437,970
16	Water Debt	\$472,118		\$461,767	\$447,014	\$433,300	\$413,735	\$415,409	\$415,409
	ATM Budget Request Total	\$38,389,976		\$39,325,185	\$40,868,171	\$41,413,744	\$43,109,477	\$44,995,292	\$46,984,331
17	Raise and Appropriate Exclusions	\$750,000		\$0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
18	Cherry Sheet Offsets (Estimated)	\$51,829	-10%	\$51,829	\$71,814	\$42,361	\$38,297	\$34,623	\$34,623
19	State/County Charges (Estimated)	\$1,749,145	6%	\$1,749,145	\$1,557,751	\$1,965,523	\$2,083,552	\$2,208,669	\$2,208,669
20	Overlay	\$246,985		\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000
21	Total	\$41,187,935		\$41,276,159	\$42,647,736	\$43,571,629	\$45,381,326	\$47,388,584	\$49,377,623
22	State Aid (Estimated)	\$2,518,002	4%	\$2,518,002	\$2,630,355	\$2,745,895	\$2,867,463	\$2,994,414	\$2,994,414
23	Local Receipts (Estimated)	\$6,980,000		\$6,980,000	\$6,980,000	\$6,980,000	\$6,980,000	\$6,980,000	\$6,980,000
24	Free Cash to Reduce Tax Rate	\$200,000		\$0	\$0	\$0	\$0	\$0	\$0
25	Total	\$9,698,002		\$9,498,002	\$9,610,355	\$9,725,895	\$9,847,463	\$9,974,414	\$9,974,414
26	NET AMOUNT TO BE RAISED ON LEVY	\$31,489,933		\$31,778,157	\$33,037,381	\$33,845,733	\$35,533,863	\$37,414,170	\$39,403,209
27	Prior Year Levy Limit	\$27,655,464		\$29,200,902	\$30,218,924	\$31,262,397	\$32,331,957	\$33,428,256	\$34,551,963
28	Proposition 2.5% Increase	\$691,387		\$730,023	\$755,473	\$781,560	\$808,299	\$835,706	\$863,799
29	Override	\$400,000		\$0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
30	New Growth (Estimate)	\$454,051		\$288,000	\$288,000	\$288,000	\$288,000	\$288,000	\$288,000
	Total	\$29,200,902		\$30,218,924	\$31,262,397	\$32,331,957	\$33,428,256	\$34,551,963	\$35,703,762
31	Capital Exclusion	\$350,000		\$0	\$0	\$0	\$0	\$0	\$0
32	Exempted Debt	\$2,360,601		\$2,278,561	\$2,242,646	\$1,052,736	\$936,638	\$923,945	\$923,945
33	MVRDD Debt	\$189,556		\$189,556	\$189,556	\$189,556	\$189,556	\$189,556	\$189,556
34	TOTAL MAXIMUM LEVY	\$32,101,059		\$32,687,042	\$33,694,599	\$33,574,249	\$34,554,450	\$35,665,464	\$36,817,263
35	(Over) Under Maximum Levy	\$611,126		\$908,884	\$657,218	-\$271,484	-\$979,413	-\$1,748,707	-\$2,585,947

- Dynamic Document
- Based on Assumptions
- What if Analysis
- Gap Analysis
- Cumulative Effect
- Conservative Estimates

Prior Year Levy Limit (27)
+2.5%(28) + New Growth
(30) + Exempted Debt
(32&33)



Budget (1-16) + Overlay (20)
+ State Charges (19)
-
State Aid (22) + Est. Local
Receipts (23)

Capital Programs Committee

CIP



CRITERIA	0-30	40-70	80-100	Value	Weight	Score
Public Health and Safety	Project would have no impact on existing public health and/or safety status existing public health and/or safety	Project would increase public health and/or safety but is not an urgent, continual need or hazard	Project addresses an immediate, continual safety hazard or public health and/or safety need		20%	0
Mandates or other Legal Requirements	Project is not mandated or otherwise required by court order, judgment, or interlocal agreements	Project would address anticipated mandates, other legal requirements, or interlocal agreements	Project required by federal, state, or local mandates, grants, court orders and judgments; required as part of interlocal agreements		20%	0
Service	Project not related to maintaining an existing standard of service	Project would maintain existing standard of service	Project would address deficiencies or problems with existing services; would establish new service		10%	0
Extent of Benefit	Projects would benefit only a small percentage of citizens or particular neighborhood or area	Project would benefit a large percentage of citizens or many neighborhoods or areas	Project would benefit all of the citizens, neighborhoods, or areas		5%	0
Related to other Projects	Project is not related to other projects in the Capital Improvement Plan already underway	Project linked to other projects in the Capital Improvement Plan already underway but not essential to their completion	Project essential to the success of other projects identified in Capital Improvement Plan already underway		10%	0

CIP



CRITERIA	0-30	40-70	80-100	Value	Weight	Score
Efficiency of Service	Project would have no impact on the efficiency of service	Project would result in savings by eliminating obsolete or inefficient facilities	Project would result in significant savings by increasing the efficiency of the performance of a service or reducing the on-going cost of a service or facility		5%	0
Opportunity Cost	If deferred, the increase in project costs would be less than the rate of inflation	If deferred, the increase in project costs would be equal to inflation	If deferred, the increase in project costs would be greater than the rate of inflation		5%	0
Operational Budget Impact	Project would significantly increase debt service, installment payments, personnel or other operating costs or decrease revenues	Project would neither increase or decrease debt service, installment payment, personnel or other operating costs or revenues	Project would decrease debt service, installment payments, personnel or other operating costs or increase revenues		5%	0
External Funding	Financed entirely from debt, tax levy or tax levy funded reserves	Portion of Project is financed from external sources	Financed entirely from external sources and must proceed immediately to leverage funds		20%	0

CIP



Edgartown Capital Improvement Program, Departmental Project Summary

Project Number	Department	Title	FY2022	FY2023	FY2024	FY2025	FY2026	Five Year Total
GENERAL FUND								
Assessor								
1	Assessor	Valuation Updates	\$30,000	\$30,000	\$30,000	\$30,000	\$30,000	\$150,000
Total Assessor			\$30,000	\$30,000	\$30,000	\$30,000	\$30,000	\$150,000
BOS								
1	BOS	Fireworks	\$45,000	\$45,000	\$45,000	\$45,000	\$45,000	\$225,000
2	BOS	Stair Replacement	\$500,000	\$250,000	\$500,000	\$500,000	\$500,000	\$2,250,000
3	BOS	Building Maintenance		\$50,000				
Total BOS			\$545,000	\$345,000	\$545,000	\$545,000	\$545,000	\$2,475,000
Cemetery Department								
1	Cemetery	B&G Club Project	\$500,000	\$500,000	\$500,000	\$500,000	\$500,000	\$2,500,000
Total Cem Department			\$500,000	\$500,000	\$500,000	\$500,000	\$500,000	\$2,500,000
Dredge								
1	Dredge	Replacement Skiff (24', 225hp OB)	\$90,000	\$0	\$0	\$0	\$0	\$90,000
2	Dredge	Replacement Truck	\$45,000	\$0	\$0	\$0	\$0	\$45,000
3	Dredge	Front End Loader	\$0	\$0	\$0	\$210,000	\$0	\$210,000
4	Dredge	Customer Trailer	\$0	\$100,000	\$500,000	\$2	\$500,000	\$1,100,002
Total Dredge Department			\$135,000	\$100,000	\$500,000	\$210,002	\$500,000	\$1,445,002
Fire Department								
1	Fire	Widland Tanker Conversion	\$150,000	\$0	\$0	\$0	\$0	\$150,000
2	Fire	AED - Town Wide	\$700,000	\$0	\$0	\$0	\$0	\$700,000
3	Fire	Ambulance Replacement	\$310,000	\$0	\$0	\$0	\$0	\$310,000
4	Fire	Battery Extrication Tools	\$0	\$35,000	\$0	\$0	\$0	\$35,000
5	Fire	Replace Portable Radios	\$0	\$60,500	\$0	\$0	\$0	\$60,500
6	Fire	Building Replacement	\$0	\$0	\$12,000,000	\$0	\$0	\$12,000,000
Total Fire Department			\$1,160,000	\$95,500	\$12,000,000	\$0	\$0	\$13,255,500
Harbor								
1	Harbor	Memorial Wharf Restoration	\$2,900,000	\$0	\$0	\$0		\$2,900,000
2	Harbor	Patrol Boat	\$0	\$250,000	\$0	\$0		\$250,000
Total Harbor			\$2,900,000	\$250,000	\$0	\$0		\$3,150,000

CIP



Edgartown Capital Improvement Program, Departmental Project Summary

Project Number	Department	Title	FY2022	FY2023	FY2024	FY2025	FY2026	Five Year Total
Highway								
1	Highway	Paving	\$385,000	\$340,000	\$350,000	\$230,000	\$200,000	\$1,505,000
2	Highway	Catch Basin	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$125,000
3	Highway	2 New Dump Trucks	\$90,000	\$0	\$0	\$0	\$0	\$90,000
4	Highway	Large Dump Truck	\$0	\$0	\$150,000	\$0	\$0	\$150,000
5	Highway	Pick up truck	\$0	\$0	\$50,000	\$0	\$0	\$50,000
6	Highway	Sidewalks, Bike Paths	\$311,000	\$350,000	\$350,000	\$350,000	\$350,000	\$1,711,000
7	Highway	Excavator	\$0	\$0	\$0	\$100,000	\$0	\$100,000
8	Highway	Building Roof	\$0	\$0	\$0	\$150,000	\$0	\$150,000
9	Highway	Skid Steer	\$0	\$0	\$0	\$0	\$100,000	\$100,000
10	Highway	Large Dump Truck	\$0	\$0	\$0	\$0	\$150,000	\$150,000
11	Highway	Bucket Loader	\$0	\$200,000	\$0	\$0	\$0	\$200,000
Total Highway			\$811,000	\$915,000	\$925,000	\$855,000	\$825,000	\$3,506,000
Library								
1	Library	Generator	\$0	\$190,000	\$0	\$0		\$190,000
Total Library			\$0	\$190,000	\$0	\$0	\$0	\$190,000
Parks Department								
1	Parks	Beach Equipment	\$50,000	\$0	\$0	\$0	\$0	\$50,000
2	Parks	Portable Toilets	\$55,000	\$60,000	\$60,000	\$60,000	\$0	\$235,000
Total Parks Department			\$105,000	\$60,000	\$60,000	\$60,000	\$0	\$285,000
Planning Board								
1	PB	Master Plan	\$100,000	\$0	\$0	\$0	\$0	\$100,000
Total Planning Board			\$100,000	\$0	\$0	\$0	\$0	\$100,000
Police Department								
1	PD	Replace Cruiser	\$62,131	\$65,238	\$68,500	\$71,925	\$75,521	\$267,793
2	PD	Replace Cruiser	\$60,417	\$63,438	\$66,610	\$69,941	\$69,941	\$330,346
3	PD	Body Camera Program	\$26,400	\$26,400	\$26,400	\$26,400	\$26,400	\$132,000
Total Police Department			\$148,948	\$155,075	\$161,510	\$168,266	\$171,862	\$730,139

CIP



Edgartown Capital Improvement Program, Departmental Project Summary

Project Number	Department	Title	FY2022	FY2023	FY2024	FY2025	FY2026	Five Year Total
School								
1	School	Exterior painting of Gr. 5-8 wing	\$35,000	\$0	\$0	\$0	\$0	\$35,000
2	School	Tile replacement - Gr. K-1 hallway	\$30,000	\$0	\$0	\$0	\$0	\$30,000
3	School	Replace carpet with tile - Kin.	\$15,000	\$0	\$0	\$0	\$0	\$15,000
4	School	Replace carpet with tile - FO	\$30,000	\$0	\$0	\$0	\$0	\$30,000
5	School	Playground Equipment	\$0	\$117,000	\$117,000	\$117,000		\$351,000
6	School	HVAC Upgrade	\$0	\$0	\$0	\$0	\$0	\$0
7	School	Main Elevator	\$0	\$0	\$0	\$0	\$0	\$0
Total Police Department			\$110,000	\$117,000	\$117,000	\$117,000	\$0	\$461,000
Shellfish								
1	Shell	MVSG	\$38,000	\$38,000	\$38,000	\$38,000	\$38,000	\$152,000
2	Shell	Propagation Programs	\$44,000	\$44,000	\$44,000	\$44,000	\$44,000	\$176,000
3	Shell	Pick Up Truck 3/4 Ton	\$0	\$35,000	\$0	\$0	\$0	\$35,000
4	Shell	Pick Up Truck 1/2 Ton	\$0	\$0	\$30,000	\$0	\$0	\$30,000
Total Police Department			\$82,000	\$117,000	\$112,000	\$82,000	\$82,000	\$393,000
Wastewater								
1	WWD	F-150 Pick Up Truck	\$30,000	\$0	\$0	\$0	\$0	\$30,000
2	WWD	Skid Steer	\$50,000	\$0	\$0	\$0	\$0	\$50,000
3	WWD	RIB Rehab/ Screen Sand	\$180,000	\$0	\$0	\$0	\$0	\$180,000
4	WWD	Crack Filling/ Asphalt Repair	\$30,000	\$0	\$0	\$0	\$0	\$30,000
5	WWD	Rebuild RAS Pumps	\$0	\$35,000	\$0	\$0	\$0	\$35,000
6	WWD	Replace Sludge Pumps	\$0	\$225,000	\$0	\$0	\$0	\$225,000
7	WWD	Replace WAS Pumps	\$0	\$225,000	\$0	\$0	\$0	\$225,000
8	WWD	Secondary Scump Pump	\$0	\$70,000	\$0	\$0	\$0	\$70,000
9	WWD	Inf & Eff Auto Samplers	\$0	\$50,000	\$0	\$0	\$0	\$50,000
10	WWD	Septage Storage	\$0	\$0	\$361,000	\$0	\$0	\$361,000
11	WWD	Replace Belt Filter Press	\$0	\$0	\$1,050,000	\$0	\$0	\$1,050,000
12	WWD	Blowers	\$0	\$0	\$180,000	\$0	\$0	\$180,000
13	WWD	Replace Septage Pump	\$0	\$0	\$48,000	\$0	\$0	\$48,000
14	WWD	Replace Septage Receiving Station	\$0	\$0	\$0	\$800,000	\$0	\$800,000
15	WWD	Meshacket Station	\$0	\$0	\$0	\$600,000	\$0	\$600,000
16	WWD	Replace Plant Water System	\$0	\$0	\$0	\$0	\$209,000	\$0
17	WWD	Repair Tank Concrete	\$0	\$0	\$0	\$0	\$410,000	\$0
Total Wastewater			\$290,000	\$605,000	\$1,639,000	\$1,400,000	\$619,000	\$3,934,000

CIP



Edgartown Capital Improvement Program, Departmental Project Summary

Project Number	Department	Title	FY2022	FY2023	FY2024	FY2025	FY2026	Five Year Total
GENERAL FUND TOTAL			\$3,868,000	\$2,884,500	\$16,428,000	\$3,799,002	\$3,101,000	\$28,504,502
WATER FUNDS								
Water								
1	Water	Water Improvements	\$60,000	\$60,000	\$60,000	\$60,000	\$0	\$240,000
2	Water	Pump Station Maint.	\$20,000	\$20,000	\$20,000	\$20,000	\$0	\$20,000
3	Water	Well Test Drilling	\$0	\$0	\$0	\$0	\$0	\$0
4	Water	Truck Replacement	\$0	\$40,000	\$0	\$0	\$0	\$0
5	Water	Wintucket Well Upgrades	\$0	\$0	\$350,000	\$0	\$0	\$0
6	Water	New Storage Tank	\$0	\$0	\$0	\$0	\$2,000,000	\$2,000,000
7	Water	New Well and Pump Station	\$0	\$0	\$0	\$2,000,000	\$0	\$2,000,000
Total Water			\$80,000	\$120,000	\$430,000	\$2,080,000	\$2,000,000	\$4,710,000
WATER FUNDS TOTAL			\$80,000	\$120,000	\$430,000	\$2,080,000	\$2,000,000	\$4,710,000
GRAND TOTAL: 5-YEAR CAPITAL PLAN			\$3,948,000	\$3,004,500	\$16,858,000	\$5,879,002	\$5,101,000	\$34,790,502

Strengths / Weakness / Opportunities / Threats

SWOT



Strengths

- Low tax rate + seasonality
- Property Tax collection rates
- Large Free Cash number
- Economic Growth Revenues and inflation
- Levy Ceiling
- Debt Service Percentage
- Our people

Weaknesses

- Asset management of roadways
- Institutional Knowledge – 50% of Department Heads
- Implementing DLS TAB financial policies
- OPEB –Funding entities with higher percentages?
- Unpredictable State Aid
- Rising employee costs
- Capital Planning process

Opportunities

- Elected vs. Appointed Collector
- Current Compensation Study
- Memorial Wharf / PD & FD Station / Master Plan – \$20M +
- B&G Club Campus
- Debt retirement and tax rate
- Adding to our reserves this year.
- Adding garbage disposals to WWD revenue
- Fuel at N. Wharf
- Meals Tax and Hotel Motel rate increase
- Elasticity of current fees
- Dredging revenues

Threats

- Continued EQV attacks
- COVID resurgence & revenues = balanced budget?
- CARES money expiration is 30 December
- MVRHS Building – \$100M+
- Health Care Cost– No increase last two FYs
- Telework paradigm
- Ongoing Litigation
- MVP & Capital Infrastructure and climate change + rating agencies
- Lost income from septage

Policy Decisions

Policy Decisions



- **Funding for Department Budgets:**

Recommendation: MAINTENANCE BUDGET : A no-growth budget that continues appropriations for programs and services at their current year levels. The actual appropriation to maintain programs and services may still increase due to inflation or other factors.

- **Overrides / Exclusions for FY21:**

Recommendation: Capital Exclusion for sidewalks and bike paths. Raise and appropriate through excess levy capacity for streets based on DLS TAB suggested policy recommendation. Any other project utilize exempt debt due to FY23 maturity dates.

- **Capital Improvement Priorities:**

Recommendation: Utilize deliberate process based on CIP ranking matrix.

- **OPEB Funding:**

Recommendation: Appropriate over \$350,000.

- **Stabilization Fund:**

Recommendation: Add to current stabilization fund based on free cash number. Establish a capital stabilization fund per the DLS TAB suggested policy recommendation.

- **Personnel Requests:**

Recommendation: Case by case based on current gaps in services

FY22 Schedule



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To: All Departments/Boards/Commissions/Committees/External Agencies
From: James Hagerty, Town Administrator
Date: October 15, 2020
Subject: 2022 Budget / 2021 ATM & STM Calendar

Below is a list of dates and milestones for the upcoming budget, Special Town Meeting, and Annual Town Meeting Season.

<u>October 15</u>	Budget schedule released
<u>November TBD</u>	Cost-of-living adjustment (COLA) set by Personnel Board
<u>November 18</u>	Board of Selectmen (BOS) / Financial Advisory Committee (FAC) / Edgartown School Committee (ESC) initial budget brief
<u>November 20</u>	Distribute budget instructions to departments
<u>November 20</u>	Distribute personnel spreadsheets to departments
<u>November 23-30</u>	Capital programs initial review workshop
<u>December 10</u>	All money articles due / hard copy to Town Clerk / electronic to Town Administrator (TA)
<u>December 11</u>	Departments enter budgets via MUNIS / personnel spreadsheets returned to TA
<u>December 21</u>	TA forwards budgets workbooks to FAC
<u>January 04-29</u>	BOS / FAC budget review workshop
<u>January 04</u>	Department annual reports due
<u>January 05</u>	Annual Town Meeting (ATM) warrant closed
<u>January 27</u>	Annual Town Report (ATR) first draft to editor
<u>February TBD</u>	FAC budget recommendations due
<u>February 03</u>	Distribute personnel spreadsheets with FY21 COLA to departments
<u>February 14</u>	Personnel spreadsheets with FY21 COLA returned to TA
<u>February 25</u>	Nomination papers due to Board of Registrars
<u>February 26</u>	Special Town Meeting (STM) warrant closed
<u>March 09</u>	ATR to the printer
<u>March 11</u>	Last day for ballot questions (Ch. 454 of the Acts of 1996 / 35 Days before ATE)
<u>March 15</u>	Selectmen sign ATM & STM warrants / last day to withdraw or object
<u>March 17</u>	ATM & STM warrants to the printer
<u>March 24</u>	Last day to register to vote ATM & ATE (8:00PM) (20 days before ATM)
<u>March 29</u>	Last day to post STM warrant (14 days before)
<u>April 02</u>	Last day to register to vote STM (8:00PM) (10 days before)
<u>April 06</u>	Last day to post ATM warrant (7 days before)
<u>April 06</u>	Warrant booklets and Town Report available
<u>April 13</u>	Annual & Special Town Meetings
<u>April 15</u>	Annual Town Elections
<u>May 14</u>	Town Clerk to certify Town Meeting & bylaw votes to AG and DOR

November 18 Board of Selectmen (BOS) / Financial Advisory Committee (FAC) / Edgartown School Committee (ESC) initial budget brief

November 20: Distribute budget instructions to departments

November 20: Distribute personnel spreadsheets to departments

December 10: All money articles due / hard copy to Town Clerk / electronic to Town Administrator (TA)

December 11: Departments enter budgets via MUNIS / personnel spreadsheets returned to TA

December 21: TA forwards budgets workbooks to FAC

January 04-29: BOS / FAC budget review workshop

January 05: Annual Town Meeting (ATM) warrant closed

April 13: Annual & Special Town Meetings

Questions?

Board of Selectmen
Finance Advisory Committee
Edgartown School Committee



November 18, 2020